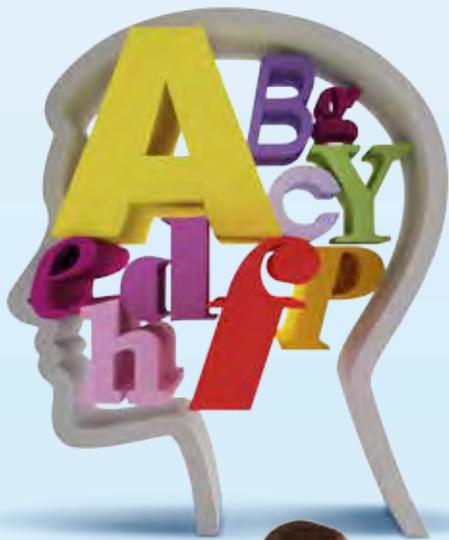




The Open
University

Financial Statements

for the year ended 31 July 2013



INSPIRING LEARNING

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	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
Results, cash flows, assets and reserves		
Funding body grants	198.1	232.9
Tuition fees and education contracts	206.5	174.0
Research grants and contracts	14.7	13.8
Other income	24.5	28.3
Endowment and investment income	3.7	4.6
Total income	447.5	453.6
Total expenditure	428.7	415.7
Surplus for the year before taxation	18.8	37.9
Net cash flow from operating activities	16.5	32.6
Net returns on investment and servicing of finance	4.1	4.5
Net cash flow before investment activities and tax	20.6	37.1
Fixed assets	154.4	163.5
Endowment assets	0.6	0.5
Net current assets	256.7	237.1
Total assets less current liabilities	411.7	401.1
Total reserves	271.6	252.8
Other key statistics		
Number of full-time equivalent students	79,586	86,173
Total number of students	206,300	242,802
Percentage of students satisfied with the quality of their course (taken from the respondents to the National Student Survey)	92	93

The New Funding Regime in England

In 2012/13 the changes to the funding regime in England were introduced. These changes have affected many facets of the Financial Statements, most notably Funding Body grants, tuition fees, new items of expenditure, debtors, creditors, and cash flow. The changes have only been implemented in England but, since the market in England makes up such a significant proportion of the University's total market, its overall results have been affected. The new regime is discussed in some detail on pages 18 and 19; this summary provides an overview as to the effects that this major change has had on the financial statements.

The broad thrust of the change is that funding for Higher Education in England is being shifted from mainly funding body grant funding to largely student tuition fee funding; the total funding received per student full-time equivalent (FTE) from all sources is broadly unchanged – it is the change in *mix* of funding sources that can be seen in the financial statements. The changes are being phased in over a number of years and the University has set the tuition fee for new regime students to ensure the long term viability of the University whilst maintaining great value for money for students.

Student Numbers	The increased tuition fee has led to a fall in overall student registrations. The market in England forms such a significant proportion of the University's total market that this decrease is reflected in the overall student numbers, shown on pages 3 and 12.
Student Fees	<p>With effect from October 2012, the fee per FTE increased to £5,000 for students in England new to the University (compared to £9,000 charged by many other universities), whilst those who were already studying – 'transitional students' – were able to continue paying the old fee. Those who were liable for the new fee may be eligible to fund the fee by way of a loan from the Student Loans Company (SLC); the restrictions in eligibility for these loans accounts for the vast majority of the fall in student numbers. However, the fall in student numbers has not led to an equivalent decrease in total tuition fees, as the higher fee per FTE has more than offset this. Note 2 to the financial statements, on page 50, shows that in England tuition fees increased by £31.2m (24%).</p> <p>Many of the students who registered under the new regime in England funded their study by way of a loan from the SLC. The loan is paid to the University directly from the SLC in three instalments over the presentation period of a module. It can be seen in Note 13 to the financial statements on page 60 that there is a debtor for the SLC – this is the total payment not yet received for modules that started before 31 July 2013. Since many modules continue past the balance sheet date, a proportion of the instalments for these loans were not due until after 31 July 2013 and this has been included in Note 15 on page 62 under student fee income deferred.</p>
Funding Body Grants	The increase in tuition fee income has been offset by a reduction in the recurrent grant received from HEFCE of £31.0m (seen in Note 1 of the financial statements on page 49). The total resource per student FTE has remained broadly the same as previously, with students now expected to fund the vast majority of the cost of their study.
Cash Flow	Under the old funding regime, funding was received from HEFCE based on the total Teaching Grant for the University, paid in equal instalments across the financial year. In addition, tuition fees were paid in advance of a module starting. Since a proportion of funding is now received from the SLC on a student by student basis, spread over three payments, the cash flow position of the University within the year has been affected with peaks and troughs beginning to emerge through the financial year. Some of the instalments from the SLC are also due in the following financial year, in line with module completion dates, and so the cash flow statement in the financial statements has also been affected by a reduction in cash received.
The Future	The 2012/13 year was the first that these changes have been felt. As more students begin their studies a greater proportion of the total will be funded under this new regime, and so there will be incremental changes to the financial statements for some years to come, as discussed on page 25.

The Open University has spent the last 44 years inspiring learning and creating higher educational opportunities with no barrier to entry. It has demonstrated excellence in research and teaching and confirmed its enormous reach through its use of open educational resources.

Key achievements in the year included:

Supporting our students

We have supported student tuition fees	49% of full-time equivalent UK undergraduate students received full or partial support for fees, either through The Open University or from UK government sources, including the Student Loans Company for eligible students in England.
We achieved excellent rankings in the National Students Survey	In the top five Universities for the ninth year in succession in the UK, top in Scotland and Wales and second in Northern Ireland, in the 2013 National Students Survey, ranked in terms of overall satisfaction.

Extending our reach

We are launching Massive Open Online Courses	We have launched FutureLearn Limited to host Massive Open Online Courses (MOOCs), which will bring together free, open, online learning from leading UK and overseas universities.
Our educational materials are open to all	The total individuals accessing the University's open educational resource website, OpenLearn, launched in October 2006, reached a cumulative total of 29 million.
We are using new media	The total downloads from The Open University iTunesU service, that was launched in June 2008, reached 64 million.

Meeting our targets

Our student recruitment targets were met	The changing funding environment in England meant that new students in England not eligible for loans from the Student Loans Company were less likely to choose to study and the University reduced its intake targets accordingly. The University met its overall student recruitment targets in England and throughout the United Kingdom.
We have generated a surplus close to our target	Total income decreased by 1% to £447.5 million and expenditure increased by 3% to £428.7 million. The surplus of £18.8 million represented 4.2% of income, close to the target of 5% in the University's financial strategy.
We have succeeded in a challenging period	The surplus in 2012/13, together with the surpluses in previous years, has placed the University in a stronger and more liquid position at a time of considerable economic uncertainty and significant changes in the funding of higher education in the United Kingdom.

Constitution, Governance and Regulation

The Open University was incorporated by Royal Charter on 23 April 1969. It is registered at Companies House under number RC 000391 and its registered address is Walton Hall, Milton Keynes, MK7 6AA. Certain parts of the Charter, and the Statutes appended thereto, have been amended by the Privy Council, the last amendments being made in December 2005.

The Council of the University is, subject to the provisions of the Charter and Statutes, the executive governing body of the University and is responsible for the administration and management of the revenue and the property of the University. The University's corporate governance arrangements are described on pages 28 to 35, and the members of the University Council during the year ended 31 July 2013, who are the charity trustees, are listed on page 29.

The Higher Education Funding Council for England (HEFCE) is the principal regulator of those higher education institutions (HEIs) in England that are exempt charities, including The Open University, on behalf of the Charity Commission. As a charity registered in Scotland, the University is registered with the Office of the Scottish Charity Regulator under number SC038302.

The University is regulated principally by HEFCE under a Financial Memorandum, which defines the conditions under which the University receives public funds. The University complies with this Financial Memorandum and with the conditions of grant set out in funding agreements with the relevant grantor.

The University's principal advisors are listed on page 75.

Mission

The Open University is open as to

People	Making university study available to a large and diverse body of students and providing learning opportunities that meet individuals' lifelong needs.
Places	Providing learning opportunities in the home, workplace and community throughout the United Kingdom and selectively elsewhere, and serving an increasingly mobile population.
Methods	Using and developing the most effective media and technologies for learning, teaching and assessment, whilst attaching central importance to the personal academic support given to students, and working collaboratively with others to extend and enrich lifelong learning.
Ideas	Developing a vibrant academic community that reflects and supports the diversity of intellectual interests of all students and staff and that is dedicated to the advancement and sharing of knowledge through research and scholarship.

Values

The Open University promotes educational opportunity and social justice by providing high-quality university education to all who wish to realise their ambitions and fulfil their potential. Through academic research, pedagogic innovation and collaborative partnership we seek to be a world leader in the design, content and delivery of supported open learning.

The Open University is

Inclusive

Higher education open to all Nearly all of our undergraduate courses have no formal entry requirements, either prior qualifications or experience. We allow people who have missed out on education to fulfil their potential and achieve a university-level qualification.

Promotion of social justice We have developed a range of ways to include people from under-represented groups in higher education. Working in partnership with locally-based organisations we are able to offer programmes that reach out to potential students in their communities. We are also working to make sure that these students receive the support they need to succeed in their studies.

Innovative

Leading the learning
revolution We are making an increasing amount of Open University teaching and learning resources available free of charge to anyone with access to the internet, no matter where in the world they live.

Inspiring and enabling
learning We pioneered 'supported open learning', meaning our students work wherever they choose and can plan their study around their other commitments.

World class research and
teaching Our modules are developed by multi-disciplinary course teams, including respected academics from other universities working alongside Open University colleagues and external assessors, to ensure academic standards are consistent with other universities. This model has helped to build the University's reputation for academic rigour and quality and has since been adopted by distance teaching institutions worldwide. The University also supports a vibrant research portfolio and fosters research teams who compete with top ranked institutions in the UK and worldwide.

Responsive

Individuals and employers We respond to the needs of individuals and employers and the communities in which they live and work.

Students' learning success We are dedicated to supporting our students' learning success and have national and regional student support networks in place as well as a careers advice service.

Strategic Objectives and Priorities

The University's strategic intent for 2012-2015 is to

Secure our mission and thrive as a University by delivering a step change in how effectively we help students achieve their study goals

The strategic intent is being delivered by seven strategic priorities within two overarching themes:

Delivering an outstanding student experience

Market leading enquirer experience	Prospective students from the UK will be able to interact with us using the devices and channels of their choice and in ways that make sense to them. They will benefit from clear, informed and targeted support that leads them towards the right study choices for them through a process that moves as fast as they want to travel.
Excellent study experience	A study experience that maximises students' chances of success in achieving their study goals whilst maintaining academic standards. The study experience will be coherent, personal and targeted and will extend throughout the students' time with the University.
Moving from informal to formal learning	Building on the current success of our platforms delivering open media (free audio, video and text content) this Strategic Priority will ensure that millions more people in the UK, and across the world, will be actively engaging with Open University educational materials. Many more students will choose to make the journey from this informal learning towards registration with The Open University and we will be recognised as a world leader in this area. Our students will benefit from increasing use of open media in modules and qualifications and this will help deliver a unique learning experience.

Enhancing the capabilities of the University

Focused research and scholarship	We will focus investment on defined areas and attract funding from diverse sources. Our aim is to deliver sustainable improvements in the quality and impact of our research.
People and culture to deliver high performance	There will be a more positive solutions-focused culture in which people continue to be passionate about supporting the University's mission but become even more outwardly orientated and focused on delivering excellent service and outcomes for our students and customers.
Robust and flexible systems	Flexible, integrated and robust systems will improve business agility and efficiency.
Financially sustainable	The University will remain in a robust financial position, delivering excellent value for money to its students and other customers, and will be able to respond to real-time changes in funding and cash flow.

Risk and Risk Management

The Open University is committed to the management of risk in order to achieve its strategic and operational objectives. It has identified five principal risks that may affect its ability to deliver its strategic priorities.

Risk of a significant decline in core UK market income

Risk A failure to implement an appropriate strategic response to the new higher education environment (discussed on pages 18 to 19) along with increased competition from other providers, insufficient demand for The Open University offer and the enquirer experience not meeting expectations, will impact on the University's ability to sustain its breadth of mission and reach all of the UK markets.

Mitigation The University is seeking to influence governments in each of the nations of the UK, and will ensure it maintains a sustainable pricing strategy. It will promote the value of study, deliver an outstanding enquirer experience and target new students in priority segments including widening participation.

Risk of a failure to forecast and report student numbers accurately

Risk The complexity of funding methodologies and reporting requirements in each of the UK nations, along with the inherent unpredictability of student behaviour, could lead to funding council targets not being met, resources being inappropriately directed and opportunities for income generation being lost.

Mitigation The University will develop a student number planning, monitoring and control system fit for each of the nations of the UK. It will develop marketing objectives that are driven by priorities that are defined by appropriate data and information.

Risk of an inability to support students to achieve their study goals

Risk The failure to attract and retain students from priority groups and lack of a coherent high quality, personal and targeted student experience, along with a failure to embed benefits from strategic change programmes could lead to a failure to meet national governments' policy requirements, and an inability to fulfil the mission. This in turn would lead to loss in reputation and of competitive advantage.

Mitigation The University is working to enhance the student experience and ensure the curriculum remains relevant in a changing market. A new access programme is being developed along with a new framework for delivery of qualifications.

Risk of a failure to ensure financial sustainability

Risk The failure to bring staff numbers and other costs in line with reduced public funding and lack of engagement of staff in reviewing operations, and the failure to adopt new technologies, will lead to a threat to financial viability and failure to achieve service levels. This may also lead to forward investment plans being curtailed.

Mitigation The University will continue to review its cost-base and encourage behavioural and cultural changes related to use of resources. Business processes and systems will be updated and the institutional financial model reviewed.

Opportunity The University will seek to use its quality, scale and reach to diversify activities and revenue streams to generate sustainable new sources of net income. Innovative propositions for business and government will be developed, the International Strategy will be implemented and philanthropic income will be sought.

Risk and Risk Management (continued)

Risk of staff not engaged with strategic objectives

Risk	An ineffective communication of strategic intent and lack of accountability, along with inability to identify skills needs, and low staff turnover will lead to the success of major initiatives being threatened.
Mitigation	The University will build a high performance outcome based culture and develop future leadership, professional and academic capability. An engagement programme for staff will be developed and a strong student and customer focussed culture will be built.

Public Benefit

The charitable aims of The Open University are set out in its Royal Charter: "...the advancement and dissemination of learning and knowledge by teaching and research by a diversity of means such as broadcasting and technological devices appropriate to higher education, by correspondence tuition, residential courses and seminars and in other relevant ways, and to provide education of University and professional standards for its students and to promote the educational well-being of the community generally". This falls within the Charities Act 2011 charitable purpose of the advancement of education and the University's Council has taken into account the Charity Commission's guidance on the reporting of public benefit. The charitable aims are expanded in the mission statement on page 6.

The University operates throughout the United Kingdom and in over 100 countries globally. The main beneficiaries are its undergraduate and postgraduate students and the recipients of its research, much of which is freely available to the general public. The benefits can be summarised in two strands:

Research	The results of the vast majority of the research carried out by the University are published in the public domain and are freely available to all through Open Research Online – the University's Open Access repository of research publications and other research outputs. In 2012/13 833 research outputs were published.
Learning	The University registered 206,300 students in 2012/13 and ranks highly in student satisfaction. A significant amount of learning material is made freely available through the internet using websites such as 'iTunesU', 'YouTube', and the University's 'OpenLearn' resource.

The University is a fee charging charity. However, unlike other universities, all students study part-time and prior to 2012/13 the tuition fees were not subject to statutory regulation. Students who commenced their course of study before 2012/13 are only liable for the fees at the old rate, which is typically approximately £4,600 to complete an undergraduate degree at 2012/13 fee rates. Students in England who commenced their study with The Open University in 2012/13 are liable for fees at the new rate of £5,000 per full-time equivalent, equating to £15,000 for an undergraduate degree. Some of these students are eligible to apply for a loan to cover the tuition fee from the Student Loans Company (SLC); in terms of full-time equivalent students, 11,606 benefitted from such a loan, whilst 17,453 UK students benefitted from full financial support and 5,944 from partial financial support, as indicated in the table on page 11.

Whilst students at other universities also benefit from support from the SLC, the maximum regulated fees for students beginning university full-time in England in 2012/13 were £9,000 per year, or £27,000 for a three year degree, plus, where relevant, the costs of living away from home.

Public Benefit (continued)

Sources of funding of tuition fees for full-time equivalent (FTE) UK undergraduate students in 2012/13

		Full financial support	Partial financial support	Loan from Student Loans Company	Sponsored	Students paying their own fees	Total
England	FTE's	12,529	4,703	11,606	2,688	27,928	59,454
	<i>Proportion</i>	21%	8%	19%	5%	47%	100%
Scotland	FTE's	2,520	680	0	492	2,392	6,084
	<i>Proportion</i>	42%	11%	0%	8%	39%	100%
Wales	FTE's	1,595	371	0	293	1,302	3,561
	<i>Proportion</i>	45%	10%	0%	8%	37%	100%
Northern Ireland	FTE's	809	190	0	59	804	1,862
	<i>Proportion</i>	44%	10%	0%	3%	43%	100%
Total 2012/13	FTE's	17,453	5,944	11,606	3,532	32,426	70,961
	<i>Proportion</i>	25%	8%	16%	5%	46%	100%
Total 2011/12	FTE's	27,228	4,634	0	4,828	38,086	74,776
	<i>Proportion</i>	36%	6%	0%	7%	51%	100%

Full support The full cost of fees is covered by financial support assessed on household income

Part support Part of the fees are covered by financial support assessed on household income (individual income for Individual Learning Accounts in Scotland)

Student Loans Company Some or all of the fee is funded by a loan from the SLC. Some of these students may also receive partial financial support or pay some of their own fee but are only included in this column

Student paying The student pays the course fee with no direct financial support or sponsorship

The University spent £6.9 million providing financial assistance to students in addition to the £9.7 million of funding bodies' access funds and bursaries disbursed to eligible students (shown on page 69), and the £30.9 million of tuition fees funded by the SLC. These sources of assistance are included in the table above. Unlike other universities, students study from home and often whilst in full-time employment, thereby diminishing the financial burden of their studies.

The University's wholly owned subsidiary, Open University Student Budget Accounts Limited, provides students with a deferred payment facility at a lower than market rate of interest. Around 10% of all students, or 26% of those paying their own fees, take advantage of this facility. Furthermore, some students paying their own fees subsequently have them reimbursed in whole or in part by their employers, but the precise number is not known.

Student Satisfaction

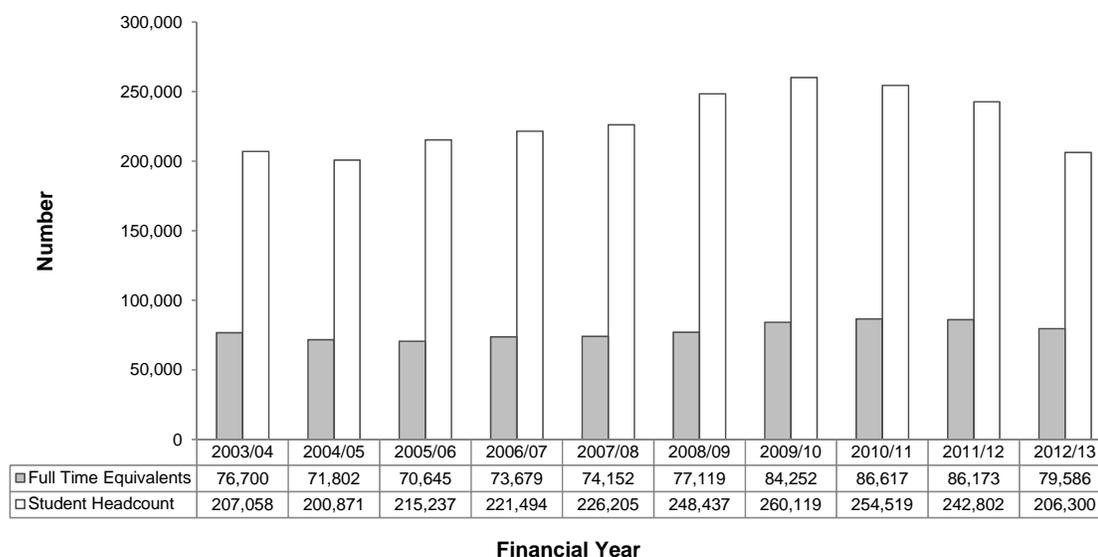
The Open University is committed to creating a curriculum that is fully attuned to student needs and aspirations, that reaches out to new groups of potential learners who seek career and personal advancement and that enables them to achieve success. We aim to provide the best possible learning experience for students, and so it is particularly pleasing that the first nine National Student Surveys ranked The Open University in the top five Universities in respect of the overall satisfaction of its students. In 2013 The Open University was the university ranked fifth overall in the UK, top in Scotland, top in Wales and second in Northern Ireland.

In the 2013 survey over 14,000 Open University students took part and 92% said they were satisfied overall. This year 245 institutions were surveyed, including further education colleges that offer higher education courses. The Open University has been at the forefront of the rankings since they were introduced in 2005: it is both gratifying that it maintains such a commanding position and a source of pride to achieve consistently outstanding results when operating at such a large scale.

Student Numbers

The key statistics on page 3 show that over the year student numbers fell by 36,502 or 15% to 206,300 and full-time equivalents fell by 6,587 or 8% to 79,586. Over the ten years since 2003, the increase in full-time equivalents was 2,886 or 4%, whilst individual students decreased by 758 or less than 1%. The decrease in student numbers compared to 2011/12 is almost entirely related to students in England and was an expected result of the significant changes in the funding regime discussed on pages 18 and 19.

Full Time Equivalent (FTE) students and Student Headcount



In terms of full-time equivalents, more than one-third of all part-time undergraduates in UK higher education institutions study with The Open University.

Institutional Audit

The Quality Assurance Agency for Higher Education (QAA) did not conduct any reviews of The Open University in this year. The most recent institutional quality reviews were in 2009 (Institutional Audit) and 2011 (Collaborative Provision Audit). Both reviews resulted in positive outcomes in the form of judgements of confidence in the University's management of quality and standards. The next QAA review, now known as 'Higher Education Review', is expected in 2015 and will cover all provision for students, including collaborative arrangements.

Research Outputs

The University's aim is to ensure that its research and scholarship is externally recognised for excellence and impact, delivering sustainable benefits to the University's mission and priorities.

In 2008 the University had a successful outcome from the UK Research Assessment Exercise and as a result benefitted from an increase of some 50% in its HEFCE research grant from 2009/10. The University's submission to the next assessment, the Research Excellence Framework 2014, will be November 2013, with the results informing the HEFCE research grant from 2015/16. The University is seeking to maintain or improve its quality profile across all submitted units of assessment.

In 2012/13 the University's HEFCE research grant decreased by £0.2 million (from £10.1 million to £9.9 million). This was the result of a £0.5 million reduction in the mainstream grant, reflecting the final year of HEFCE funding formula adjustments to support 3* and 4* research only. This reduction was partially offset by a £0.3 million increase in charity support, business research and research studentship funding, as a result of increased reported income and students numbers.

Income from external research grants has increased from £13.8 million in 2011/12 to £14.7 million in 2012/13. The increase reflects an on-going strategic focus to increase our performance in a competitive funding environment, which has resulted in improved outcomes from the University's research grant bidding activity and the subsequent grant income flow in the following years. Although competition for funds in the current economic climate remains a concern, the University is continuing to concentrate on further funder diversification and growth of external income by 2015, facilitated by more targeted, administrative support and a new institutional awards management system.

Despite the challenging economic climate, the number of research students has remained relatively stable, but the proportion of full time as compared to part time students has increased. The economic climate seems to be having a greater impact on part time, self-funded study. Completion rates continue to meet HEFCE benchmarks. A significant proportion (approximately 30%) of our research students are based in specialist research centres as part of our successful Affiliated Research Centre Programme.

Equality and Diversity

For more than 40 years, the Open University has been promoting social justice and equality of opportunity. It is core to our mission and is as important today as it was when we were founded. We have published nine institution-wide equality objectives for the priorities that we have identified. There are objectives for both students and staff and relate to the individual equality characteristics of age, disability, ethnicity, gender, religion or belief, sexual orientation, pregnancy and maternity, caring responsibilities, gender identity and community background in Northern Ireland. Further information is available on the University's equality and diversity website: <http://www.open.ac.uk/equality-diversity/>.

Employee Involvement and Training

The Open University places considerable value on the involvement of its employees and on good communication with them. Staff are informed through regular meetings, the extensive University intranet, open fora, staff newsletters, and other means. Staff are encouraged to participate in formal and informal consultation at University and Unit level, through membership of formal committees and informal working groups. The University provides technical and general training to all levels of staff and helps to build leadership capacity.

Pensions

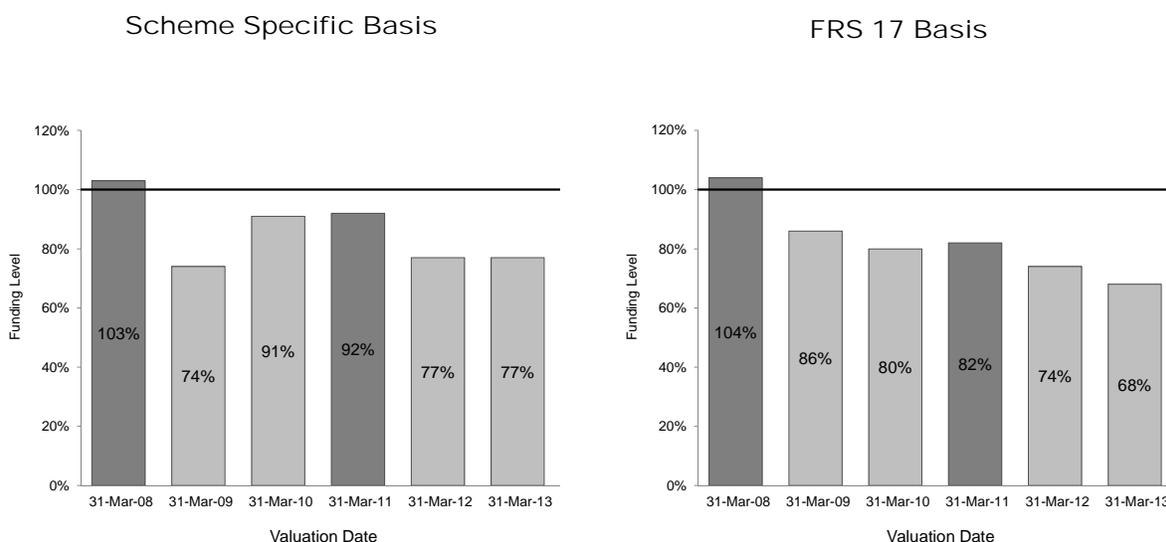
The University has only one defined benefit pension scheme available to its UK based staff, the national Universities Superannuation Scheme (USS). USS is completely independent of the University, which has no control over its policies or decisions. A number of changes to the benefits provided by the scheme were introduced in October 2011; these changes are summarised in Note 28, on pages 70 to 74.

The disclosures in Note 28 in respect of USS refer to the latest actuarial valuation, as at 31 March 2011. The funding level under the scheme-specific funding regime introduced by the Pensions Act was 92%. The actuary also valued the scheme using a number of other methods, including the basis set out in Financial Reporting Standard 17, *Retirement Benefits*. Under this method, the funding level was 82%.

The trustee of the USS, after obtaining the advice of the actuary, has put in place a ten year recovery plan to address the scheme shortfall. For the first 6 years of the plan, up to 31 March 2017, the employer contribution rate will remain at 16% and for the remaining four years of the plan employers will pay an additional contribution of 2% above the level of the then blended future service contribution rate. The plan is expected to eliminate the shortfall by the end of the ten year period, but will be reviewed at the next actuarial valuation in 2014.

The actuary subsequently estimated the funding levels as at 31 March 2012 and 31 March 2013, and these are shown along with all the funding levels since 2008 in the following graphs (the bars in bold show the results of full actuarial valuations and the other bars show the results of interim actuarial estimates):

Funding Level of USS



Scope of the Financial Statements

The financial statements comprise the consolidated results of the University and its trading subsidiary undertakings, together the 'Group'. The most significant of these subsidiaries are Open University Student Budget Accounts Limited (OUSBA), Open University Worldwide Limited (OUW), and FutureLearn Limited. The subsidiaries donate the bulk of their taxable profits to the University.

OUSBA provides credit facilities to students to enable them to pay fees due to the University. OUW undertakes activities that, for legal and commercial reasons, are most appropriately channelled through a limited liability company: these relate mainly to the commercial exploitation of the University's course materials and its rights therein throughout the world. FutureLearn Limited was established in December 2012 to develop and operate a platform to host 'Massive Open Online Courses' ('MOOCs') for universities both in the UK, including The Open University, and overseas.

Accounting Policies

The Group financial statements have been prepared in accordance with the Statement of Principal Accounting Policies set out on pages 40 to 43, which are in accordance with applicable United Kingdom Accounting Standards. In accordance with Financial Reporting Standard 18, *Accounting Policies*, the University's Finance Committee has reviewed the Group's accounting policies and considers them to be the most appropriate to the Group's operations.

The Financial Reporting Council issued FRS 102 *The Financial Reporting Standard Applicable in the UK and Republic of Ireland* in March 2013; the first year that the University will report under the new standard will be 2015/16. The new Statement of Recommended Practice for Further and Higher Education is being developed in response to FRS 102, and the University's accounting policies will subsequently be revised accordingly.

Financial Strategy

The University's financial strategy is designed to maintain financial flexibility at all times. The University's Finance Committee reviewed the financial strategy during the course of the year and considered it to be appropriate. In 2011 the University's Council accepted the recommendation that the financial strategy should be strengthened as part of the University's overall risk management process; this was due to the inherent variability in cash flows that were expected to arise in the UK market environment with the funding regime changes from October 2012.

The University's financial strategy is expressed through three parameters:

Net Current Assets	To maintain net current assets at a minimum of 90 days' expenditure, with a medium-term target of 180 days expenditure.
Income and Expenditure	To at least balance normal recurring income with normal recurring expenditure, taking one year with another, over the medium-term and to aim for a surplus of 5% of income.
Borrowings	To restrict the maximum level of borrowings to the value of £62 million.

For the purposes of the parameter relating to net current assets, committed bank facilities are treated as being equivalent to net current assets.

These parameters are considered in the development and implementation of the Group's treasury management policy, its normal planning, budgeting and medium-term forecasting cycle, and in the planning and execution of its capital building programme.

Treasury Management

The financing and liquidity of the Group and its exposure to financial risk are managed through the central treasury function of the Finance Division. The Group's formal financial strategy, discussed on page 15, sets minimum liquidity levels in order to ensure that sufficient financial flexibility is retained. Each year, as part of its normal planning processes, rolling five year financial forecasts are prepared: this process incorporates a review of capital expenditure and cash generation and so should enable any necessary future borrowing requirements to be negotiated well in advance of need.

The Group's foreign currency earnings form a very small proportion of total income and hence the overall exposure to exchange rate risk is small. Even when indirect foreign currency earnings, i.e. amounts invoiced in sterling to customers based outside the UK, are taken into account, the exposure to exchange rate risk remains small. It is therefore not appropriate to adopt particular strategies to reduce this risk, although this policy is kept under review.

The Group is potentially vulnerable to changing interest rates on its cash balances, which are held in the form of interest bearing deposits with financial institutions, in two money market liquidity funds, a sterling government fund and in UK gilt-edged stocks ('gilts') having a maturity within five years of the acquisition date. The cornerstone of the Group's treasury policy in very uncertain markets, when the timing of cash flows is changing, remains the minimisation of risk: it limits and monitors the level of funds that may be placed in fixed term deposits, money market and sterling government funds or invested in UK gilts. Policies, incorporating clearly defined controls and reporting requirements, are in place to monitor credit and market risk, ensure sufficient liquidity, as well as to maintain the operating financial flexibility of the Group. Interest income is, however, a small proportion of total income and so, overall, the Group has low vulnerability to changing interest rates.

The counterparty profile of the University's gilts and term deposits as at 31 July 2013 is set out in Note 14 and summarised, along with the profile of cash balances, below; it has not changed significantly since then.

	As at 31 July 2013		As at 31 July 2012	
	£m	% of grand total	£m	% of grand total
Gilts – Direct Holdings	108.2	33%	120.0	39%
Banks – Term Deposits	57.0	17%	35.4	12%
Total Gilts and Term Deposits	165.2	50%	155.4	51%
Money Market Funds	100.0	31%	100.0	33%
Banks – Overnight Deposits	39.4	12%	47.2	15%
Gilt Funds	23.0	7%	4.0	1%
Total Cash Balances	162.4	50%	151.2	49%
Grand Total	327.6	100%	306.6	100%

Treasury Management (continued)

The University's Finance Committee keeps the Group's treasury policy under close review and has amended the policy as financial markets react to changing economic conditions. All deposits are currently placed for up to three months with a small number of the largest UK banks and building societies, in money market liquidity and sterling government funds or invested in UK gilt-edged stocks of less than five years to maturity.

The financial markets continue to prove a difficult environment in which to place deposits with the strongest financial institutions on acceptable terms. To ensure diversification and to provide access to liquid funds, the investment strategy has been: to use the money market liquidity funds and a sterling government fund; and to invest in UK gilt-edged stocks of short maturities when it is deemed to offer value. The latter has the advantage of further reducing credit risk although incurs, at the cost for the gilt holdings, a small increase in interest rate risk.

The 2011 Operating and Financial Review reported on the position relating to amounts due from two UK subsidiaries of Icelandic banks. The total amount at risk relates to two two-year fixed term deposits, one of £5.0 million placed in October 2006 and the other of £1.5 million placed in March 2007, together with accrued interest of £0.4 million, less distributions received from the banks' administrators totalling £6.3 million. A provision of £0.6 million (31 July 2012, £1.4 million) has been made against these sums in these financial statements, representing the estimated recovery of 94% (31 July 2012, 80%) of the former deposit and 85% (31 July 2012, 80%) of the latter. The estimated recoveries are those published by the administrators based on their experience over the administration. As at 31 July 2013 94% of the former deposit and 79% of the latter had been returned to creditors by the administrators and further receipts are expected before the end of 2014.

The University's Finance Committee has recommended to Council that a proportion of the University's net liquid resources be invested in assets that would provide a greater return over the longer term, along with an element of inflation protection over the long-term. A decision will be taken towards the end of 2013.

Long-Term Borrowing Facility

The University has a committed long-term borrowing facility with Royal Bank of Scotland of £60.0 million for a period of 25 years from October 2008. The loan was fully drawn down on 27 April 2011 and is secured on a part of the University's Walton Hall campus.

Royal Bank of Scotland also provided a loan of £3.0 million to one of the University's subsidiaries, which is being repaid over 20 years.

Creditor Payment Policy

It is The Open University Group's policy to abide by terms of payment agreed with suppliers. Unless special terms apply, payment is made within 30 days of receipt of a valid invoice or after acceptance of the goods or services, whichever is the later.

Overall Funding

UK universities report their income under five categories. The nature and scale of The Open University's teaching activities dominate, as indicated by the following table showing the level and proportion of income received in 2012/13:

	2012/13	2011/12	
Funding body grants	£198.1m 44%	£232.9m 52%	The Open University is unique amongst UK universities in operating across the whole of the UK and so is funded for its teaching activities by all the national higher education funding bodies. In respect of its research activities, it is funded by HEFCE and not by any of the other national funding bodies.
Tuition fees and education contracts	£206.5m 46%	£174.0m 38%	Fees chargeable by UK universities to UK full-time students are regulated by government and are either waived or deferred on advantageous credit terms. With effect from 2012/13 part-time students in England were eligible to apply for fee loans from the Student Loans Company. Prior to 2012/13 fees for UK part-time students were not regulated but neither were they eligible for waiver or deferral on advantageous terms; for this reason The Open University put in place its own fee deferral arrangements at a subsidised rate of interest.
Other income	£24.5m 6%	£28.3m 6%	This comes from a wide variety of sources, including grants from the European Union and charitable bodies.
Research grants and contracts	£14.7m 3%	£13.8m 3%	These arise from competitive bids for funding from a range of public and private funders. The total funding for research comprises this figure plus £9.9 million of the funding body grants, above.
Endowment and investment income	£3.7m 1%	£4.6m 1%	The University has a small number of restricted expendable endowments; any new endowments received are included here, along with all income in respect of interest received from bank deposits, fixed interest government bonds ("gilts") and student loan accounts managed by Open University Student Budget Accounts Limited.

Further detail on the sources of income is available in the notes to the financial statements, on pages 49 to 51.

Funding of Teaching

The way in which universities in England are funded has changed significantly from October 2012. In Wales changes in funding will be implemented from 2014/15.

A particular feature of The Open University is that it operates in the four nations of the UK and is subject to the funding regime extant in each student's nation of residence. The unit of resource is similar across the whole of the UK even though the mix of funding between funding body grant and tuition fee may vary significantly between each UK nation. The number of full-time equivalent students in England is a high proportion of the total in the UK and therefore the regime in operation in England is predominantly reflected in the mix of total grant and fee income shown in the table above. The table on page 19 explains how the funding of teaching is organised across the UK.

Overall Funding (continued)

England	In England, the balance between grant funding paid to universities and colleges and fees charged to students entering higher education changed in 2012/13 from being directed largely towards the former to largely the latter. Many full-time students are eligible for a loan from the Student Loans Company (SLC) to meet the cost of their fees; for the first time access to fee loans has been extended to part-time students. There is a transitional period where students who began their undergraduate study in 2011/12 and before, can complete their studies and remain funded largely by grant funding, whilst new students from 2012/13 and onwards are funded largely by tuition fees.
Scotland	In Scotland, higher education remains free for full-time students from Scotland and other European Union countries outside the UK. The cost of teaching part-time students is met largely by the direct teaching grant to universities for part-time students, but also through fees payable either by students or their employers to the extent that fees cannot be funded by the newly increased grants to individuals.
Wales	In Wales, funding continues to be largely by grant. With effect from 2014/15, students will be funded by a mixture of grants and repayable loans from the SLC, although the details of the new arrangements have yet to be confirmed.
Northern Ireland	In Northern Ireland the transfer of funding for the University's students from HEFCE to the Department of Employment and Learning has been agreed with effect from 2013/14; this completes the devolution process for the University. There is currently no provision for loans for part-time students: primary legislation would be required for this and it is unlikely that loans would be available before 2014/15.

The gradual decrease in transitional students in England who will be replaced by those who are funded under the new regime, along with the changes to the funding regimes in Wales, will lead to the proportions of Funding Body grants and tuition fees in the table on page 18 continuing to change for the next few years. There will however, remain a significant proportion of grant funding for some years to come.

In England and, from 2014/15, in Wales, loans from the SLC are available only to students resident in those parts of the UK studying for qualifications at an intensity of at least 25% of the full-time equivalent and who have not studied at an equivalent or higher level before. Across the UK, students studying for a qualification equivalent to or lower than one they already hold have traditionally formed a significant proportion of the part-time student population: at an individual institutional level these 'ELQ' students have formed between around one-fifth and two-fifths of the student population. The University's extensive market research, conducted in 2011 to prepare for the new funding environment, indicated that individuals not eligible for SLC loans would be unlikely to study and the evidence from 2012/13 across the whole part-time sector is that this is so. The University therefore planned on the basis that student numbers would be lower; ultimately by around one-fifth but not until all the transitional students have completed their studies. The University has planned its finances and set its fees to maintain its financial viability at these lower student number levels.

Universities set their own targets for recruitment of students by subject area and by level of study; their income from the national funding bodies is determined by the aggregate student numbers completing their specified studies in the year, which, with the exception of England, will be restricted to previously allocated student numbers. The Open University is better placed than traditional universities in managing the operational implications of additional student numbers because it is not constrained by physical accommodation when recruiting students in particular disciplines.

Other UK universities charge high fees to overseas students who study in the UK, whereas The Open University teaches overseas students in the countries in which they are resident, either directly or in partnership with a range of educational and commercial organisations, at fee levels that are similar to England.

Results for the Year

This year is the first year under the new funding regime in England. Since students in England comprise more than 80% of all students, the effects of the change can be seen in the result for the year, most notably in the increase in tuition fee income and the decrease in funding body grants.

The Group's results are summarised in the Financial Highlights on page 3.

Income	Income decreased by £6.1 million or 1% to £447.5 million
Funding body grants	Funding body grants decreased by £34.8 million or 15% to £198.1 million largely as a result of the reduction in recurrent grant from the Higher Education Funding Council for England (HEFCE). This decreased by £31.0 million or 17% to £154.8 million, but still represents 83% of all recurrent grants from the various funding bodies. Recurrent grants from other funding bodies decreased by £0.4 million from the total in 2011/12 to £31.2 million. Specific grants decreased by £3.1 million to £6.7 million because of changes in the grant received from all funding bodies.
Fee income	Fee income increased by £32.5 million or 19% to £206.5 million. The majority of the increase was in respect of fees paid by students, or on their behalf by their employers or the Student Loans Company, in England, which increased by £31.2 million or 24% to £159.0 million. This increase is a result of the changes in funding regime discussed in the section on Funding of Teaching on pages 18 to 19. The combined increase in fee income outside England was £1.3 million.
Research grants and contracts	Income from research grants and contracts increased by £0.9 million or 7% to £14.7 million, due to the increased value of work funded from Research Councils and other sources.
Other income	Other income decreased by £3.8 million to £24.5 million.
Endowment and investment income	Endowment and investment income decreased by £0.9 million or 20% to £3.7 million.
Expenditure	Expenditure increased by £13.0 million or 3% to £428.7 million
Staff costs	Total staff costs increased by £3.7 million or 1% to £274.9 million. An increase of £6.4 million resulted from nationally negotiated pay awards and progression of staff up incremental pay scales and £3.5 million from a change in the mix of full-time, part-time and temporary staff. This was offset by £4.2 million from a reduction in the number of full-time equivalent staff, £1.3 million from a reduction in early retirement and severance payments, and £0.7 million from the release of a provision related to historic overseas social security liabilities.
Other (non-pay) operating expenses	Other (non-pay) operating expenses, excluding depreciation and interest, increased by £10.9 million or 8% to £144.2 million.
Surplus	Surplus before tax of £18.8 million compared to £37.9 million last year

Results for the Year (continued)

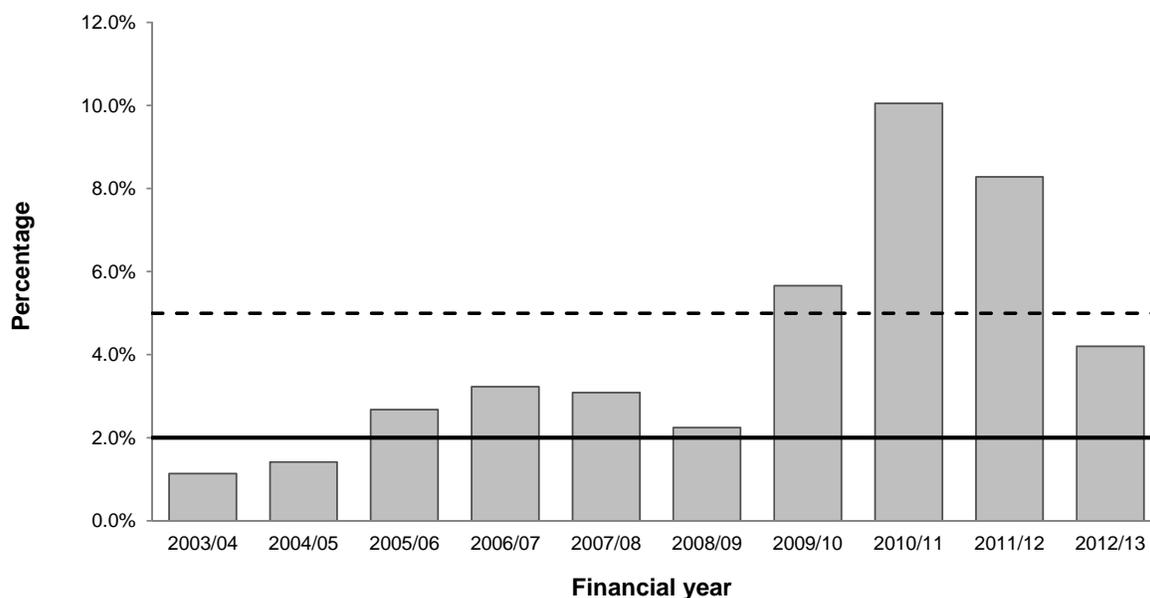
The 2012/13 surplus as a percentage of income was just under 5%. At a time of significant change in funding this highly creditable result was due to a combination of factors affecting both income and expenditure.

The small decrease in income of 1% arose from a combination of the reduction in funding council grants not being fully replaced by increased tuition fee income, together with a small reduction in income derived from other sources. The most significant driver of this reduction in income was the reduction in student numbers from last year of 15% in headcount and 8% in full-time equivalents. Given that teaching income, which provides the vast majority of the University's total income, as indicated on page 18, is largely proportional to full-time equivalent student numbers this is a most pleasing result. Indeed, student recruitment in England and across the United Kingdom was in line with the targets set.

Expenditure for the year included an increase of £7.0 million on strategic projects and activities to position the University for the new funding environment, along with expenditure in the set up phase of FutureLearn Limited of £1.9 million, new items of student related expenditure as a result of the introduction of the new funding regime in England of £5.7 million and a one-off provision for Value Added Tax of £2.8 million following a back-dated decision by HM Revenue and Customs in respect of one of the University's suppliers. Therefore, the increase of 3% in overall expenditure represents a decrease of 1% in underlying recurrent expenditure.

In previous years the University had put in place an early programme of cost reductions in preparation for the introduction of the new funding regime in England. This allowed costs to be cut in a measured way so as to ensure that the quality of service to students is maintained, and has had the beneficial effect of increasing the University's reserves at a time of such great uncertainty, which will allow time to deal with any unexpected revenue reductions. The history of the University's financial performance over the past decade, compared to the historic target of 2% up to 2009/10 and the current target of 5% set in its financial strategy, is summarised in the following graph.

Surplus as a percentage of income



Cash Flow

The Financial Highlights on page 3 show that the Group generated a net cash inflow of £16.5 million from operating activities, a decrease of £16.1 million compared to the previous year. Overall, the cash inflow before management of liquid resources shown on page 48 was £20.5 million, compared to £36.7 million last year.

Capital Projects

During the year there were no additions to land and buildings (2011/12, £0.1 million).

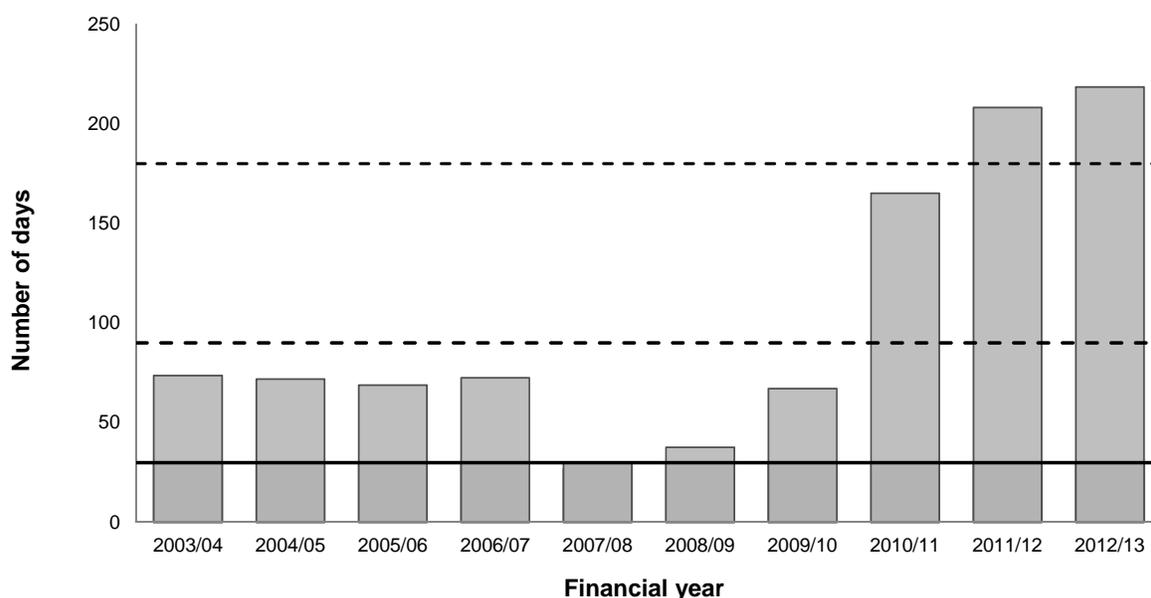
Balance Sheet

Tangible assets totalled £154.4 million at 31 July 2013, a decrease of £9.1 million since 31 July 2012 that reflects the end of a lengthy period of capital investment, with the result that depreciation is now exceeding the value of additions. 95% of the University's buildings are in the two highest building condition categories and the Estates Committee keeps the quality and operational capacity of the University's buildings under review.

At 31 July 2013, net current assets were £256.7 million, an increase of £19.6 million or 8% from the previous year's figure of £237.1 million. The 2013 figure represented 218 days of expenditure. This includes the draw down of a committed loan facility of £60.0 million on 27 April 2011, in itself equivalent to 51 days of expenditure.

The history of the University's financial performance against its target to maintain net current assets at a minimum of 90 days' expenditure (previously 30 days), with a medium-term target of 180 days expenditure, is summarised in the following graph.

Days' expenditure represented by net current assets



Balance Sheet (continued)

In October 2008 the University repaid the entire amount of £60.0 million borrowed under a previous facility, leaving in place the current underlying committed facility, in order to reduce its exposure to counterparty default in respect of its deposits. As a result of this decision, the amount repaid was reclassified from long-term liabilities to current liabilities as at 31 July 2008. This reduced reported net current assets at 31 July 2008 to 27 days' worth of expenditure, as shown in the chart on page 22, a little below the level of 30 days specified in the then financial strategy. This had improved to 68 days by 31 July 2010. The committed facility of £60.0 million was subsequently drawn down on 27 April 2011. The aggregate of net current assets represents 218 days' worth of expenditure at 31 July 2013 (31 July 2012, 208 days).

The University's tuition fees are payable in advance of modules starting. This results in the University holding cash at the balance sheet date due to modules partially completed at 31 July (£48.6m as shown in Note 15 on page 62) and in respect of modules starting in the following financial year (£24.5m as shown in Note 15 on page 62).

For the first time, in 2012/13 some tuition fees in England were payable by students via the Student Loans Company (SLC); the amount outstanding at 31 July 2013 was £16.6 million, after providing £1.1 million for amounts that may not be paid, as shown in Note 13 on page 60. Again for the first time, the balance sheet also includes an amount receivable from the Higher Education Funding Council for England of £3.4 million, following a change in its funding methodology; this represents expected adjustments to its teaching grant that will be confirmed in 2014. An amount of £4.4 million included in creditors in Note 15 on page 62 represents amounts received from the SLC in respect of individuals not registered as students, or for students that had withdrawn from study.

For several years, the University's financial statements have disclosed the existence of a claim for the repayment of VAT incurred over the period 1973 to 1994. The period from 1973 to 1978 was settled in 2011. A favourable judgement of the First-tier Tribunal in respect of the remaining period was received in June 2013 and as a consequence of this a debtor for £52.7 million has been included in Note 13. HMRC has subsequently appealed the decision. Pending the outcome of that appeal it is uncertain whether any or all of the sum will need to be repaid and accordingly a liability for £52.7 million has been included in Note 15.

Going Concern and Long-Term Sustainability

The University's activities and major risks can be found on pages 6 to 10; financial information, including performance against the financial strategy can be found on pages 20 to 23, and the factors likely to affect future developments, performance and position are set out in following section.

In 2011 the University revised its business strategy, as outlined on page 8. The primary risks, shown on pages 9 and 10, are reviewed on a quarterly basis, and the University Council receives regular updates on the University's financial position. An annual accountability return is also prepared for HEFCE, as the University's principal regulator. This includes an assessment of financial sustainability, management and mitigation of key risks and a review of the assumptions underlying the financial forecasts.

The University entered a time of uncertainty across the entire UK higher education sector with considerable financial resources at its disposal. Action was taken over three years to increase the level of cash and investments by £190.2 million, from £116.4 million at 31 July 2009 to £306.6 million at 31 July 2012. This was achieved through a combination of the drawdown of the £60 million loan facility in April 2011, which is repayable in 2033, a targeted cost reduction programme and the maintenance of student number levels. As a result of the changes to funding described on pages 18 and 19 the surplus reduced from the higher than normal levels achieved in the previous two years, although the financial strategy target of a surplus of 5% of income, taking one year with another, was met.

Council decided in 2011 to alter the three parameters of the financial strategy to increase the robustness of the University's financial position, as outlined on page 15. The chart on page 21, showing the surplus as a percentage of income, demonstrates that the University exceeded the target in the years leading up to 2012/13; whilst the chart on page 22, showing the days expenditure represented by net current assets, confirms that the medium term target of 180 days was achieved by 31 July 2012 and further exceeded in 2012/13. The third element of the financial strategy, to restrict the maximum level of borrowings to the value of £62.0 million, continues to be within the target, as shown in Note 16 of the financial statements, on page 63.

The Open University is in a period of considerable change in its funding environment, as described in the section on the funding of teaching on pages 18 and 19. Although the totality of income is unlikely to change significantly, the proportion derived from funding body grants will reduce over the next five years whilst the proportion derived from tuition fees will increase significantly, as illustrated by the chart on page 25. The University undertook extensive market research to prepare for these changes and implemented a UK market strategy, including pricing levels designed to ensure the University's financial sustainability over the long-term.

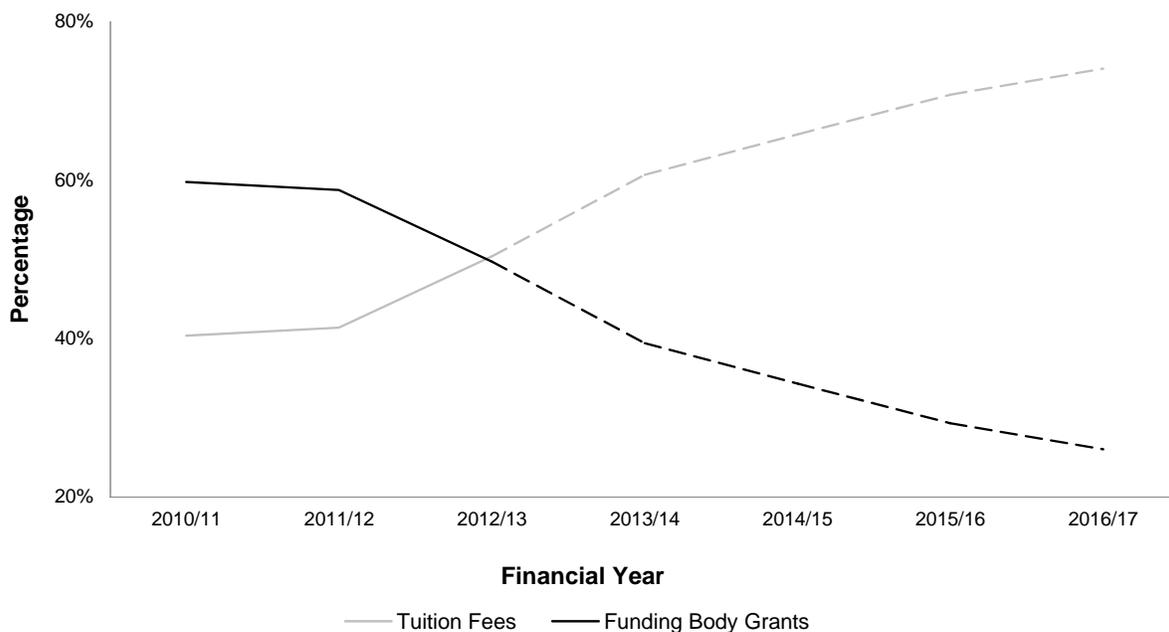
The University's current forecasts and projections, taking account of reasonable sensitivities in relation to the key risks, indicate that the University should be able to operate within its current facilities and available headroom. The Council considers that the University has adequate resources to continue in operational existence for the foreseeable future. Accordingly, it continues to adopt the going concern basis in preparing the University's financial statements.

Future Developments

The way in which universities in England and Wales are funded is changing significantly; these changes are discussed in the section on Overall Funding on pages 18 and 19. The transfer of grant funding to the devolved government in Northern Ireland in 2013/14 will complete the devolution process for The Open University's teaching funding. There are plans for the funding regime in Wales to change from 2014/15, but there are no current plans for significant changes in the near future in Scotland. It is clear that the devolved governments have embarked on a diverging path for the funding of Higher Education from now on.

Despite the changes in funding around the UK, since the number of students in England comprises more than 80% of the total number of students, it is possible to provide a broad view of how the mix of grant funding and tuition fees is likely to change over the next few years, as shown by the chart below.

The Relative Proportion of Funding Received from Funding Body Grants and Tuition Fees



The relative proportion of funding received from funding bodies and tuition fees had been stable for many years up to 2011/12, the final year under the old, mainly grant-funded, regime. As transitional teaching grants from HEFCE reduce the proportions will change. Current expectations are that the relative mix from the two sources of funding should stabilise by 2016/17, although it is clear that this is subject to changes in policy enacted in any of the four UK nations. In addition, there are no plans to move away from the grant-funded regime in Scotland, and the University also receives some Funding Body Grants for specific projects. There will therefore continue to be a proportion of Funding Body Grant Income in the longer term.

Undergraduate pricing for the other UK nations and postgraduate courses for all areas has been kept at similar to those presently charged, after allowing for inflation.

Future Developments (continued)

The changes to higher education funding have to be seen in the context of the global economic conditions. Following the recession that began in 2008 economic recovery world-wide had faltered since summer 2011, compounded by indebtedness in Europe and the United States of America. In the UK, unemployment has not significantly increased, although the full impact of public spending cuts has yet to be felt. A study undertaken by London Economics found no correlation between economic conditions and demand for higher education; however, there is a risk that there may be a weakening of demand due to reduced ability and willingness of individuals to pay fees or employers being less inclined to sponsor students. It is therefore comforting that at the time of writing economic activity now seems to be strengthening.

There is potential for universities, and especially for The Open University, to provide an attractive solution for those who need to retrain for new careers or to protect current jobs. Part-time study whilst in work may be particularly attractive in the face of the increased tuition fees that all English universities have had to levy from 2012. Not only does The Open University offer the ability to study whilst in full time employment, but its 2012/13 fee of £5,000 per full time equivalent compared favourably with other universities, many of which have charged the maximum £9,000.

The Open University has considerable strengths to help it weather the changes in Government policy and the uncertain economic climate and to help it take advantage of the opportunities that will be presented in this new environment. It is the leader in the UK part-time higher education market, with a growing market share, and is the only university that can operate at scale throughout the UK, thus having the capability of fulfilling a national role. With its open access policy, it promotes fair access for all who want to study higher education courses and so has a substantial and unique contribution to make to widening participation in the UK. The Open University has earned a world-wide reputation for the quality of its teaching. It is rated amongst the best in the UK for the excellence of its materials and for its approach to supported open learning, which uses methods and technologies that are appropriate to the students and their learning needs. This has been confirmed by the University's very high placings for its students' overall satisfaction in the National Student Survey for nine years.

Initial indications of student recruitment are that demand and registrations for the 2013/14 academic year are in line with expectations. Having spent the last four years building up the University's cash reserves, results for 2013/14 are expected to be a small deficit, which is after allowing for significant expenditure on strategic initiatives to position the University advantageously in the new environment. The University welcomes the Government's announcement that from 2015/16 part-time students who have previously studied for a degree and wish to retrain part-time in engineering, technology and computer science will have access to student loans.

International Activities

On the international front, the University has maintained its direct teaching activities in Europe and its partnership activities in Eastern Europe and the rest of the world. Through these activities some 45,000 students in more than 25 countries benefit from the University's materials and pedagogy. At the same time the University is boosting its involvement in teaching in Africa and Asia by working with a variety of public and private organisations. The University is seeking to put all its international activities on a more commercial footing, except where they can be funded from philanthropic donations, in view of the loss of UK public funding over the next few years.

In September 2013 a subsidiary of the University, FutureLearn Limited, launched the UK's first massive open online courses in partnerships with twenty-one UK and two overseas universities. These courses will be free to users, who may choose to pay for additional services. As with the University's other open educational resources, the FutureLearn courses may create interest in its core credit bearing curriculum.

Future Developments (continued)

Research

It is clear that UK public funding for research from both HEFCE and the UK Research Councils will continue to come under pressure due to the real-terms reduction in the UK science budget and the increasing concentration of research funding. Public funding for research (totalling £16.6 million in 2012/13) forms a relatively small but important part of the University's overall funding and hence steps are being taken to mitigate against any potential future funding reductions, for example optimising the outcome from the Research Excellence Framework 2014 and diversifying and increasing external research funding.

People

The University's consistently excellent performance in the National Student Survey and its sound financial position are down to the professionalism and commitment of its 10,000 employees. The Council thanks each one for their hard work over the past year in a challenging environment to position the University so strongly for the future.

The following members of Council retired from office in the last year: Dr S Ding, Mrs C A Ighodaro and Mr P Mantle. The Council wishes to express its gratitude for their contribution.

The Council also wishes to express its appreciation to the alumni and supporters of the University who made donations and bequests in the year. The total received in the year from these sources was £3.4 million.

Conclusion

The world-wide economic problems and fragility of the financial sector now seem to be diminishing, although the austerity programmes of Western governments continue. On top of this the way in which universities in England are funded has changed significantly, requiring expenditure on new systems and change programmes. However, the business model of The Open University looks increasingly relevant to those who have a thirst for knowledge or are in mid-career and need to change direction. If the UK is to prosper in a competitive globalised economy it has to raise its game as a knowledge economy, or face declining relative standards of living. The Open University, which provides excellent cost effective higher education, will be an important contributor to this transformation and entered this period of uncertainty in a strong financial position. It is thus a source of considerable satisfaction that student recruitment in 2012/13 and the early part of the new financial year remains strong and in line with expectations.

Approved by Council on 26 November 2013 and signed on its behalf by:

D M C E STEEN
Treasurer

M S HEDGES
Finance Director

M G BEAN
Vice-Chancellor

Corporate Governance and Accountability Arrangements

The Open University is a body incorporated by Royal Charter. Although the University does not have shareholders and is not a listed company, the University's Council is committed to achieving high standards of corporate governance in line with accepted best practice. Accordingly, the University's Council believes it is appropriate to report on compliance, as far as is practicable, with the appropriate provisions of the UK Corporate Governance Code (formerly the Combined Code) issued by the Financial Reporting Council in September 2012.

Throughout the year ended 31 July 2013, and up to the date of approval of the financial statements, the University has been in compliance with all the Code provisions set out in the UK Corporate Governance Code insofar as they relate to universities.

In March 2009 the Committee of University Chairs (CUC) issued a Guide for Members of Higher Education Governing Bodies in the UK which incorporates a Governance Code of Practice. This code is voluntary and is intended to reflect good practice in a sector that comprises a large number of very diverse institutions. Institutions should state that they have had regard to the code, and where an institution's practices are not consistent with particular provisions of this code, an explanation should be published in the corporate governance statement of the annual audited financial statements.

In respect of the year ended 31 July 2013, the University's Council can report that there was no element of this Code with which the University's practice was not consistent.

The University Council

The membership of the Council is set out in the University Statutes. At the date of approval of these financial statements there are 24 members comprising: ex officio and co-opted external members; the Vice-Chancellor; the President of the Open University Students Association (OUSA) and a student and staff employees appointed after election. Since the University is a charity the Council members are the charity trustees. The roles of Chair and Vice-Chair of the Council are separated from the role of the University's Chief Executive, the Vice-Chancellor.

The University's Council has adopted a statement of primary responsibilities, which is published on the University's Freedom of Information and Governance websites. This statement sets out the Council's responsibilities in respect of the proper conduct of public business, strategic planning, monitoring effectiveness and performance, finance, audit, estate management, human resource management, equality and diversity, students' union, health and safety, and the appointment of the University Officers.

The Statement of Responsibilities of the University's Council on pages 36 and 37 describes its responsibilities in respect of maintaining accounting records, preparing financial statements and accountability arrangements. It also summarises the University's system of internal control and its system of risk identification and management.

The Council has the following committees: a Membership Committee; an Estates Committee; a Remuneration Committee; a Staff Strategy Committee; a Strategic Planning and Resources Committee (a joint committee with the Senate); a Development Committee; a Finance Committee; an Investment Committee; and, an Audit Committee. All of these committees are formally constituted with terms of reference. The Chair of each committee is an external Council member. The Council, on the recommendation of the Membership Committee, appoints all members of the Council who sit on these committees. The Council also appoints external members co-opted to Council committees. The corporate governance disclosures in respect of these committees follow those in respect of the Council itself.

In relation to the University's financial statements published on its website, the University's management is responsible to Council for the maintenance and integrity of The Open University website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

The University Council (continued)

The Council met four times during the year. The members of the University's Council during the year ended 31 July 2013, and their attendance at the meetings held during their membership in that year, together with members serving in the period after 31 July 2013 and up to the date on which the financial statements were approved, were:

Ex-officio members who are also officers of the University

Pro-Chancellor & Chair of the Council	Lord Haskins (4/4)
Treasurer	Mr D M C E Steen (4/4)
Vice-Chancellor (Employee)	Mr M G Bean (4/4)

Ex officio members

President, Open University Students Association	Mrs M Cantieri (4/4)
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Elected members

Members of Senate (Employees)	Dr S Ding (to 30 April 2013) (1/2) Professor K Hetherington (from 1 July 2013) (1/1) Mr R O Humphreys (3/4) Dr C K Lloyd (4/4) Dr T O'Neil (3/4) Professor J Taylor (4/4)
Associate Lecturers (Employees)	Dr I Falconer (4/4) Mr B Heil (4/4)
Open University Students Association	Mr C Shaw (4/4)
Non-academic Staff (Employee)	Mrs S Dutton (4/4)

External members co-opted by Council

Mr E Briffa (3/4)	Ms R McCool (4/4)
Mr H R Brown (4/4)	Mr W Monk (from 1 August 2013)
Dr A Freeling (4/4)	Mr R W Spedding (from 1 August 2013)
Mrs C A Ighodaro (to 31 July 2013) (3/4)	Mrs R Spellman (3/4)
Mr B S Larkman (3/4)	Professor W Stevely, Vice-Chair of Council (4/4)
Mrs S Macpherson (4/4)	Dr G Walker (from 25 January 2013) (3/3)
Mr P Mantle (to 31 July 2013) (1/4)	

Members of the Vice-Chancellor's Executive in attendance at Council meetings

University Secretary	Mr A F Woodburn
Finance Director	Mr M S Hedges
Director, Students	Mr W S Swann (to 31 December 2012)
Pro-Vice-Chancellors	Professor A Bassindale (to 13 May 2013) Professor T Blackman Professor M Mihsein (from 1 January 2013) Professor A W Tait (to 31 December 2012) Professor B Tynan (from 14 May 2013)
Commercial Director	Mr S Hill

Membership Committee

The Membership Committee brings forward recommendations for the appointment or re-appointment of co-opted members of the Council, including recommendations on periods of office. It also makes recommendations to the Council for the appointment of Council members to committees of the Council and committees of the University to which Council members are appointed. Its recommendations to Council take into account the balance of skills, knowledge and experience of Council members and are based on assessment against objective criteria. It also considers issues of succession planning within the Council. It provides the Council with an annual review of attendance at meetings of the Council and its committees and monitors the attendance of members on a regular basis.

The Membership Committee met once during the year, and conducted some business by correspondence. The members during the year ended 31 July 2013 and up to the date on which the financial statements were approved, and their attendance at the meetings held during their membership, were:

External members of Council	Chair	Lord Haskins (1/1) Mr E Briffa (from 18 February 2013) (1/1) Professor W Stevely (1/1)
Employees	Vice-Chancellor	Mr M G Bean (1/1) Mr R O Humphreys (1/1) Dr C K Lloyd (from 1 August 2012) (0/1)

Estates Committee

The Estates Committee reviews and develops the University's estates strategy and related strategies for recommendation to Council. It reviews and recommends the rolling capital programme and monitors progress and expenditure thereon. It recommends expenditure proposals for individual capital development schemes and acquisitions to Finance Committee and Council.

The Estates Committee met twice during the year. The members during the year ended 31 July 2013 and up to the date on which the financial statements were approved, and their attendance at meetings during their membership, were:

External member of Council	Chair	Mr P Mantle (to 31 July 2013) (2/2) Mr W Monk (from 1 August 2012) (2/2); (Chair from 1 August 2013)
Other external members		Mr R Booker (2/2)
Employees	Finance Director	Mr M S Hedges (1/2) Ms A Howells (1/2) Ms M Kirby (2/2) Professor N Mason (2/2) Professor J Roche (from 1 February 2013) (0/1) Mrs N Whitsed (2/2)
	University Secretary	Mr A F Woodburn (1/2)

Remuneration Committee

The Remuneration Committee determines the annual remuneration of, and rewards to, the most senior staff, including the Vice-Chancellor. The cost of living salary increases for all staff are determined by national pay negotiations for all universities.

The Remuneration Committee met once during the year. The members during the year ended 31 July 2013 and up to the date on which the financial statements were approved, and attendance at the meetings during their membership were:

External members of Council	Chair	Lord Haskins (1/1) Mr D M C E Steen (1/1) Ms R McCool (1/1) Professor W Stevely (1/1)
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External members of the Council receive no remuneration for their services although expenses incurred in attending meetings are met by the University. Members of the Council who are employees of the University receive no additional remuneration for their services to the Council, although expenses incurred in attending meetings are met by the University. The aggregate expenses paid to or on behalf of members of Council in this capacity is disclosed in Note 7 on page 54.

Staff Strategy Committee

The Staff Strategy Committee advises the Council, subject to the powers of the Senate in respect of academic staff, on the human resources implications of the strategies of the University. It contributes to the development of the University's policies and strategies relating to human resources and monitors their implementation. It also satisfies itself and provides assurance to the Council of the effectiveness of policies in respect of human resources matters.

The Staff Strategy Committee met three times during the year. The members during the year ended 31 July 2013 and up to the date on which the financial statements were approved, and their attendance at the meetings held during their membership, were:

External members of Council	Chair	Ms R McCool (3/3) Mrs R Spellman (3/3)
Other external members		Mr J Potts (3/3)
Employees	Pro-Vice-Chancellor	Mr A Burrell (3/3) Professor T Blackman (2/3) Dr C K Lloyd (2/3)
	University Secretary	Mr A F Woodburn (3/3)

Strategic Planning and Resources Committee

In respect of its strategic and development responsibilities, the Council receives recommendations and advice from the Strategic Planning and Resources Committee, a joint committee of the Council and of the Senate, the body responsible for the University's academic affairs.

The Strategic Planning and Resources Committee met four times during the year. The members during the year ended 31 July 2013 and up to the date on which the financial statements were approved, and their attendance at the meetings held during their membership, were:

External members of Council	Chair	Lord Haskins (4/4) Mr D M C E Steen (4/4) Mr E Briffa (4/4) Professor W Stevely (3/4)
Employees	Vice-Chancellor	Mr M G Bean (4/4) Dr H Rymer (4/4) Mrs E Armitage (to 8 March 2013) (2/2) Mr D Goldrie (4/4) Professor M Grady (4/4) Dr S Hutchinson (from 1 July 2013) (0/1)

Development Committee

The Development Committee is responsible to the Council for strategies and policies relating to activities to raise donations in support of the University's strategic objective to broaden its funding.

The Development Committee met twice during the year. The members during the year ended 31 July 2013 and up to the date on which the financial statements were approved, and their attendance at meetings during their membership, were:

External members of Council	Chair	Dr A Freeling (2/2) Lord Haskins (2/2) Mr D M C E Steen (2/2)
Employees	Vice-Chancellor	Mr M G Bean (2/2) Professor A De Roeck (from 11 October 2013)
Officers in attendance	Finance Director University Secretary	Mr M S Hedges (2/2) Mr A F Woodburn (1/2) Ms E Prak (2/2) Mr M Gorman (2/2)

Finance Committee

The Finance Committee reviews and then recommends to Council the University's annual revenue and capital budgets and monitors performance in relation to the approved budgets. It reviews and then recommends to Council the financial regulations and financial policies that are applied by management. It approves the accounting policies used for the preparation of the financial statements. It reviews the annual financial statements, including significant matters of judgement arising that require review, and meets with the external auditors to discuss the outcome of their audit; it then recommends the financial statements to Council for approval.

The Finance Committee met five times during the year. The members during the year ended 31 July 2013 and up to the date on which the financial statements were approved (of whom the Chair and three others have recent and relevant financial experience), and their attendance at the meetings held during their membership, were:

External members of Council	Chair	Mr D M C E Steen - Chair (5/5) Lord Haskins (5/5) Mr H R Brown (5/5) Mr B S Larkman (4/5)
Other external members		Mr J Gollan (4/5)
Employee	Vice-Chancellor	Mr M G Bean (5/5)
Officers in attendance	Finance Director University Secretary	Mr M S Hedges (5/5) Mr A F Woodburn (5/5)

Investment Committee

The Investment Committee advises Finance Committee on the University's investment strategy, recommends appropriate fund and investment managers and monitors their performance.

The Investment Committee met twice during the year. The members during the year ended 31 July 2013 and up to the date on which the financial statements were approved, and their attendance at the meetings held during their membership, were:

External members of Council	Chair	Lord Haskins (2/2) Mr D M C E Steen (2/2) Mr B S Larkman (2/2)
Other external members		Mr H Leslie Melville (2/2) Mr M B Moule (2/2)
Employee	Finance Director	Mr M S Hedges (2/2)
Officers in attendance		Mr B Cheyne (2/2)

Audit Committee

The Audit Committee comprises wholly external members, drawn from both within and outwith the Council, and so has no executive responsibility. During the year ended 31 July 2013 the Audit Committee met three times. Its members during the year ending 31 July 2013, and up to the date on which the financial statements were approved, and their attendance at meetings held during their membership were:

External members of Council	Chair	Mrs C A Ighodaro (to 31 July 2013) (3/3)
	Chair	Mr R W Spedding (from 1 August 2013) (0/0)
		Mrs S Macpherson (3/3)
		Dr G Walker (from 1 August 2013) (0/0)
Other external members		Mr C Hughes (2/3)
		Mr C Juman (3/3)
		Ms J Seeley (2/3)

The Audit Committee relies substantially on the work of the internal and external auditors, on the information provided by management and on the response of management to the questions it raises.

	Audit Committee remit
Risk management	Reviewing the effectiveness of the Group's arrangements for risk management, control and governance.
Value for money and data quality	Satisfying itself and assuring Council, with advice from the Chief Auditor and other internal and external sources of assurance as appropriate, that satisfactory arrangements are in place to promote economy, efficiency and effectiveness, and ensure the quality of data submitted to the various funding councils.
Internal Audit	Reviewing and approving the terms of reference of the Internal Audit function and monitoring its performance and effectiveness.
External Audit	Advising the Council, as necessary, on the appointment, in accordance with the HEFCE Audit Code of Practice, and remuneration of the external auditors, and monitoring their performance and effectiveness through consideration of their reports and discussion with both management and the auditors.
Regulatory Compliance	Reviewing with the external auditors the scope and nature of their audit, including the report to Audit Committee written by the external auditors. Assessing compliance with the regulatory framework relating to audit issues.

The external auditors have a standing arrangement to meet the Audit Committee members regularly without staff present. The auditors also attend meetings with staff to consider the items listed above and to review plans for the audit process.

The University's Internal Audit function is responsible for providing an objective and independent appraisal and assurance on all the University's activities, financial and otherwise. In particular, assurance on the arrangements for risk management, control, governance and value for money is delivered to the Council and the Vice-Chancellor, through the Audit Committee. All reviews undertaken by Internal Audit are considered with the management in the relevant operational unit. The reviews are also considered by the Vice-Chancellor, University Secretary and Finance Director and appropriate action confirmed to the Audit Committee. The Chief Auditor has unfettered access to the Audit Committee.

Audit Committee (continued)

The Internal Audit work programme is drawn down from a risk-focused Audit Plan, which remains dynamic and is updated regularly to reflect changes in the University's risk profile. Internal Audit monitors the progress made by units in implementing agreed actions to ensure that they are addressed in a timely and effective manner, and reports regularly thereon to the Audit Committee.

The Audit Committee keeps under review the independence and objectivity of the external auditors, who were last appointed in 2006 for a seven year period. The service is therefore being formally retendered and the recommended service provider will be presented to Council for confirmation in November 2013.

The Committee have kept the effectiveness of the external auditors under review through consideration of their plans and reports and their attendance at all Committee meetings during the year; holding a private session with the Committee once a year; feedback received from management and a formal review undertaken during the year.

In 2006 the decision was taken to segregate as far as possible the provision of audit related services from non-audit services in order to further enhance the independence of the external auditors. One piece of continuing work was commissioned in 2010/11 and was operational in 2012/13 in respect of the conversion of the University's subsidiaries financial statements to iXBRL format. A protocol to preserve ongoing independence has been agreed with the external auditors in respect of situations whereby they provide services to the University.

Performance Evaluation of Council and its Committees

The Council evaluated its performance in 2012/13 through an effectiveness review, which included a profile of the year's business against its responsibilities and considered current practice against the CUC Governance Code of Practice and General Principles. The biennial review by individual Council members of the way in which the Council operates was conducted 2012, and will next be carried out in 2014. Each Council Committee conducted a similar effectiveness review.

The rolling review of individual members of the Council, based on a short self-assessment questionnaire and a one-to-one meeting with the Vice-Chair of the Council, continued throughout 2012/13. The outcomes were reported to the Council through the Membership Committee. The Council also reflected on its effectiveness at the end of each meeting.

In accordance with the University's Charter and Statutes, the Council is responsible for the administration and management of the University's affairs and is required to present audited financial statements each year.

The Council is responsible for ensuring that proper accounting records are kept that disclose with reasonable accuracy at any time the financial position of the University and enable the financial statements to be prepared in accordance with the University's Charter and Statutes, the Statement of Recommended Practice on Accounting for Further and Higher Education Institutions and other relevant accounting standards. Under the Financial Memorandum between the Higher Education Funding Council for England (HEFCE) and the University's Council and the HEFCE Accounts Direction, the Council, through its designated office holder, is required to prepare financial statements for each financial year that give a true and fair view of the University's state of affairs and the surplus or deficit and cash flows for that year. The Council considers that the financial statements, taken as a whole, are fair, balanced and understandable and provide the information necessary to understand the University's performance, business model and strategy.

In causing the financial statements to be prepared, the Council has ensured that:

Accounting policies	Are selected and applied consistently.
Judgements and estimates	Are reasonable and prudent.
Accounting standards	Are followed, subject to any material departures disclosed and explained in the financial statements.
Going concern basis	Is used and the Financial statements are prepared on the going concern basis unless it is inappropriate to presume that the University will continue in operation. As indicated on page 24 the Council is satisfied that it has adequate resources to continue in operation for the foreseeable future: for this reason, the going concern basis continues to be adopted in the preparation of the financial statements.

The Council has taken reasonable steps to:

Use funds properly	Ensure that funds from HEFCE, the Scottish Funding Council (SFC), the Higher Education Funding Council for Wales (HEFCW), the Department of Employment and Learning (Northern Ireland) (DELNI) and the National College for Teaching and Leadership (NCTL) (formerly the Training and Development Agency for Schools (TDA)) are used only for the purposes for which they have been given and in accordance with the Financial Memorandum with HEFCE and the Funding Agreements with SFC, HEFCW, DELNI and NCTL and any other conditions which the Funding Councils or College may from time to time prescribe.
Implement controls	Ensure that there are appropriate financial and management controls in place to safeguard public funds and funds from other sources.
Manage risks	Ensure that there are effective systems of risk identification and management that cover all risks, produce a balanced portfolio of risk exposure, are based on a clearly articulated policy and approach, are monitored and reviewed regularly, are integrated into normal business processes and aligned to the University's strategic objectives and are managed by heads of units and senior managers.
Safeguard assets	Safeguard the assets of the University and prevent and detect fraud.
Manage resources	Secure the economical, efficient and effective management of the University's resources and expenditure.

Risk Management

The key elements of the University's system of risk identification and management, which is designed to discharge the responsibilities set out above, include the following:

Links to objectives	Linking the identification and management of risk to the achievement of institutional objectives through the annual planning process.
Evaluation of likelihood and impact	Evaluating the likelihood and impact of risks becoming a reality as part of that same process and establishing mitigating controls.
Review of procedures	Having review procedures that cover business, operational, compliance and financial risk.
Embedding the risk process	Embedding risk assessment and internal control processes in the ongoing operations of all units.
Reporting	Reporting regularly to Audit Committee, and then to Council, on internal control and risk. Reporting annually to Council the principal results of risk identification, evaluation and management review.

Any system of internal control or risk management is designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable, but not absolute, assurance against material misstatement or loss.

Internal Control

The key elements of the University's system of internal control, which is designed to discharge the responsibilities set out above, include the following:

Defining responsibilities	Definitions of the responsibilities of, and the authority delegated to, heads of academic and administrative units.
Medium and short-term planning	A medium and short-term planning process, supplemented by detailed annual income, expenditure, capital and cash flow budgets.
Performance review	Regular reviews of academic performance and quarterly financial reviews involving variance reporting and updates of forecast outturns.
Expenditure and investment appraisal	Defined and formalised requirements for approval and control of expenditure, with investment decisions involving capital or revenue expenditure being subject to formal detailed appraisal and review according to approval levels set by Council.
Financial regulations	Financial Regulations, including financial controls and procedures, are approved by Finance Committee and their application monitored.
Audit	A professional Internal Audit team whose annual programme is approved by Audit Committee.

There have been no significant internal control issues in the year.

We have audited the group and parent institution financial statements (the "financial statements") of The Open University for the year ended 31 July 2013 which comprise the Consolidated Income and Expenditure Account, the Consolidated and University Balance Sheets, the Consolidated Cash Flow Statement, the Consolidated Statement of Recognised Gains and Losses, the Statement of Principal Accounting Policies and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Respective responsibilities of Council members and auditors

As explained more fully in the Responsibilities of the University's Council set out on page 36 and 37, the Council (who is also the charitable trustee for the purposes of charity law) is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

We have been appointed as auditors under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and report in accordance with regulations made under that Act.

This report, including the opinions, has been prepared for and only for the Council as a body in accordance with Section 10 of the Charters and Statutes of the University and in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006 (as amended) and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and parent institution's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Council; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and University's affairs as at 31 July 2013, and of the group's income and expenditure, recognised gains and losses and cash flows, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been properly prepared in accordance with the requirements of the Statement of Recommended Practice – Accounting for Further and Higher Education; and
- have been prepared in accordance with the Charities and Trustee Investment (Scotland) Act 2005 and regulation 14 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Opinion on other matters prescribed in the HEFCE Audit Code of Practice issued under the Further and Higher Education Act 1992 and in accordance with other regulatory requirements

In our opinion, in all material respects:

- funds from whatever source administered by the institution for specific purposes have been properly applied to those purposes and, if relevant, managed in accordance with relevant legislation;
- income has been applied in accordance with the University's statutes; and,
- funds provided by HEFCE have been applied in accordance with the Financial Memorandum and any other terms and conditions attached to them, with the Funding Agreement with the Scottish Funding Council, with the Funding letter with the Higher Education Funding Council for Wales, with the Funding Agreement with the Department of Employment and Learning (Northern Ireland) and with the Funding Agreement with the National College for Teaching and Leadership.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matter where the HEFCE Audit Code of Practice issued under the Further and Higher Education Act 1992 requires us to report to you if, in our opinion, the statement of internal control included as part of the Responsibilities of the University's Council is inconsistent with our knowledge of the parent institution and group.

We have nothing to report in respect of the following matters where the Charities Accounts (Scotland) Regulations 2006 (as amended) require us to report to you if, in our opinion:

- the information given in the Trustees' Annual Report is inconsistent in any material respect with the financial statements; or
- proper accounting records have not been kept by the parent institution; or
- the parent institution financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Milton Keynes
26 November 2013

1 Basis of Preparation

The financial statements have been prepared on a going concern basis under the historical cost convention as modified by the revaluation of land and buildings, in accordance with the Statement of Recommended Practice, *Accounting for Further and Higher Education Institutions*, (SORP) published in July 2007 and in accordance with applicable United Kingdom Accounting Standards. The accounting policies have been applied consistently throughout the year.

2 Basis of Consolidation

The consolidated financial statements incorporate the financial statements of the University and its subsidiary undertakings for the financial year ended 31 July 2013; intra-group transactions have been eliminated on consolidation.

The consolidated financial statements do not include those of the Open University Students Association, as the University has no control or significant influence over policy decisions of the Association.

3 Recognition of Income

- a. Fee income is credited to income over the period in which the students are studying. This is achieved by using a time apportionment basis over the period of the relevant module. Any fee income carried forward to a future financial year is included in creditors as deferred income.

Any refunds and discounts to tuition fees are applied to the fee that is receivable. This fee is recognised as income; any further financial assistance to students, other fee waivers and provision for bad debts are included in other operating expenses.

Where students have registered for modules that begin in a future financial year and have already paid or intend to pay using an instalment credit agreement from the University's subsidiary, Open University Student Budget Accounts Limited, the income is included in creditors as student fee income in advance. Where these fees have not been paid wholly or partly in advance by the end of the financial year in which registration takes place, the amount not received at the end of the financial year is included in debtors. Where students are intending to pay for their study using part-time tuition fee loans from the Student Loans Company, their liability for the fee is created when their attendance is confirmed.

- b. Recurrent grants from Funding Bodies are credited to income in the period in which they are receivable.
- c. Non-recurrent grants received in respect of the acquisition or construction of buildings and equipment are treated as deferred capital grants and amortised in line with depreciation over the life of the assets. Non-recurrent grants received in respect of the acquisition of freehold land are treated as income in the period in which all conditions of the grants have been met.
- d. Income for specific purposes, such purposes being designated by the grant-making body or donor under a specific agreement or contract and which can only be applied for those specific purposes, is credited to income over the life of the agreement or contract when the conditions attaching to its receipt have been met, such as incurring the appropriate expenditure, including expenditure on indirect costs.
- e. Income from the sale of goods or services is credited to income when the goods or services are supplied to the external customers against the orders received or the terms of the contract have been satisfied.
- f. Interest receivable is credited to income on a daily basis.
- g. Where the University acts solely as paying agent to disburse bursaries and grants on behalf of a third party, the grants and bursaries received and the disbursements made are excluded from the Income and Expenditure Account. The balances carried forward are included in both current assets and in creditors falling due within one year.

4 Recognition of Expenditure

- a. Expenditure is recognised in respect of goods and services received when supplied in accordance with contractual terms.
- b. Provision is made when a present obligation exists for a future liability in respect of a past event, it is probable that a transfer of economic benefits will be required to settle the obligation and where the amount of the obligation can be reliably estimated.
- c. Restructuring costs are recognised in respect of the direct expenditure of a reorganisation where plans are sufficiently detailed and well advanced, and where appropriate communication to those affected has been undertaken at the balance sheet date.
- d. Module development costs are charged to expenditure as they are incurred.
- e. The University has a maintenance plan designed to keep its estate in a constant state of good repair. The cost of maintenance is charged to expenditure in the period in which it is incurred.
- f. Loan interest and / or facility fees are charged to expenditure on a daily basis.

5 Foreign Currencies

Transactions denominated in foreign currencies are recorded at the rate of exchange ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into sterling either at year end rates or, where there are related forward foreign exchange contracts, at contract rates. The resulting exchange differences are dealt with in the determination of income and expenditure for the financial year.

6 Pension Schemes

In the United Kingdom the University participates in two schemes to provide retirement and death benefits for its employees, namely, the Universities Superannuation Scheme (USS), and, for a small number of staff, the Federated Superannuation System of Universities (FSSU). In the Republic of Ireland a small number of employees are members of the defined contribution Open University Retirement Solution Plan (OURSP). A small number of overseas based employees are members of defined contribution schemes.

Defined benefit scheme (USS)

The assets of the scheme are held in a separate trustee-administered fund. Because of the mutual nature of the scheme, the scheme's assets are not hypothecated to individual institutions and a scheme-wide contribution rate is set. The University is therefore exposed to actuarial risks associated with other institutions' employees and is unable to identify its share of the underlying assets and liabilities in full in USS on a consistent and reasonable basis and therefore, as required by FRS 17, *Retirement Benefits*, the University accounts for the scheme as if it were a defined contribution scheme. As a result the amount charged to the income and expenditure account represents the contributions payable to the scheme in respect of the accounting period.

Defined contribution schemes (FSSU, OURSP and others)

The cost charged to the expenditure account is equal to the total of contributions payable in the year.

7 Leasing Costs

Rental costs under operating leases are charged to expenditure in equal annual amounts over the period of the lease.

8 Stocks of Finished Goods

- a. Stocks of module materials are valued at the lower of cost and net realisable value. Provision is made for obsolete or surplus module materials.
- b. Stocks of materials for use at residential schools are written off when purchased.

9 Investments

- a. Investments in subsidiaries are shown at cost.
- b. Current asset investments, comprising funds held on deposit, in money market funds and in short-date UK government stocks (gilts), are recognised at the lower of cost or net realisable value. Interest is accrued on a daily basis.

10 Land and Buildings

Land and buildings held at 31 July 1998 are shown in the balance sheet at the valuation on that date; land and buildings acquired after 31 July 1998 are shown at cost. The revaluation at 31 July 1998 was undertaken in accordance with the appraisal and valuation manual prepared by the Royal Institution of Chartered Surveyors. The Walton Hall campus was valued on the basis of depreciated replacement cost and all other buildings on the basis of existing use value. The valuation was conducted by Chesterton plc, International Property Consultants.

On adoption of FRS 15, *Tangible Fixed Assets*, the Group adopted the transitional provisions to retain the book value of land and buildings, many of which were last revalued in 1998, and has not adopted a policy of annual revaluations for the future. However, these values are subject to impairment reviews as set out in FRS 11, *Impairment of Fixed Assets and Goodwill*.

Freehold land is not depreciated as it is considered to have an indefinite useful life. Buildings are depreciated on a straight-line basis over their expected useful lives of 40 years. Where buildings have a major refurbishment to adapt them for another use or extend their original useful life, the refurbishment cost is depreciated over their revised expected useful lives, which is a maximum of 40 years from date of the adaptation. Minor refurbishments to buildings are depreciated over the remaining expected useful life of the building, with a maximum period of 10 years; repairs and maintenance are expensed immediately.

Where buildings are acquired with the aid of specific grants, they are capitalised and depreciated as above. The related grants are treated as deferred capital grants and released to income over the expected useful life of the buildings.

Where land is acquired with the aid of specific grants it is capitalised as above. The related grants are treated as income in the period in which all conditions of grant have been met.

11 Equipment

Equipment, including computers, costing less than £50,000 per individual item or group of related items is written off in the year of acquisition. All other equipment is capitalised.

Capitalised equipment is stated at cost and depreciated on a straight-line basis over its expected useful life as follows:

Telephone equipment	5 years
Motor vehicles	4 years
Computing equipment	3 years
Other equipment	3 years

11 Equipment (continued)

Where equipment is acquired with the aid of specific grants, it is capitalised and depreciated as above. The related grants are treated as deferred capital grants and released to income over the expected useful life of the equipment, which is the period of the grant in respect of equipment acquired for specific research projects.

12 Heritage Assets

Heritage assets costing or valued at over £50,000 are capitalised at cost or value on acquisition, where such a valuation is reasonably obtainable. Such assets are not depreciated. Other heritage assets are not capitalised. All costs incurred in relation to preservation and conservation of heritage assets are expensed as incurred.

The University library holds in its archives a small collection of personal and public papers and documents bequeathed to it by persons connected to the University, and a collection of historical documents related to the University. These items are not included in the financial statements since the University considers that it would not be practical to obtain a meaningful valuation.

13 Taxation Status

The University is an exempt charity within the meaning of Schedule 3 of the Charities Act 2011 (formerly schedule 2 of the Charities Act 1993) and as such is a charity within the meaning of Para 1 of Schedule 6 to the Finance Act 2010. The University is also a charity within the meaning of the Charities and Trustee Investment (Scotland) act 2005 and as such is a charity within the meaning of Para 1 of Schedule 6 to the Finance Act 2010 and is recorded on the index of charities maintained by the Office of the Scottish Charity Regulator (charity no. SC038302). Accordingly, the University is potentially exempt from taxation in respect of income or capital gains received within categories covered by Section 287 Corporation Tax Act 2009 (CTA 2009) and Sections 471, and 478-488 of CTA 2010 (formerly enacted in Section 505 of the Income and Corporation Taxes Act 1988 (ICTA)), or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied to exclusively charitable purposes. The University receives no similar exemption in respect of Value Added Tax and any tax incurred is either expensed or capitalised according to the nature of the underlying expenditure.

14 Accounting for Donations

- a. Unrestricted donations
Donations are recognised in the financial statements when the donation has been received or if, before receipt, there is sufficient evidence to provide necessary certainty that the donation will be received and the value of the incoming resource can be measured with sufficient reliability.
- b. Endowment funds
Where donations are to be retained to the benefit of the University for purposes specified by the donors, other than the purchase or construction of tangible fixed assets, they are accounted for as expendable endowments.

15 Cash Flows and Liquid Resources

Cash flows comprise increases or decreases in cash. Cash includes cash in hand, cash at bank, and deposits repayable on demand. Deposits are repayable on demand if they are available within twenty-four hours without penalty. No other investments, however liquid, are included as cash. Liquid resources comprise assets held as readily disposable store of value. They include term deposits and other instruments held as part of the University's treasury management activities. They exclude any such assets held as endowment asset investments.

	Notes	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
Income			
Funding body grants	1	198.1	232.9
Tuition fees and education contracts	2	206.5	174.0
Research grants and contracts	3	14.7	13.8
Other income	4	24.5	28.3
Endowment and investment income	5	3.7	4.6
Total income		447.5	453.6
Expenditure			
Staff costs	6	274.9	271.2
Other operating expenses	7	144.2	133.3
Depreciation		10.0	10.6
Interest payable and other finance costs	8	(0.4)	0.6
Total expenditure		428.7	415.7
Surplus after depreciation and before tax		18.8	37.9
Less: Taxation	9	0.0	0.3
Surplus after depreciation and tax		18.8	37.6
Surplus for the year retained within reserves		18.8	37.6

Note of Historical Cost Surplus

Surplus after depreciation of assets at valuation and tax		18.8	37.6
Difference between an historical cost depreciation charge and the actual depreciation charge for the year	20	0.9	0.9
Historical cost surplus after tax		19.7	38.5

The income and expenditure account has been prepared on an historical basis as modified by the revaluation of land and buildings and is solely in respect of continuing activities. All amounts relate to continuing operations.

The accounting policies on pages 40 to 43 and the notes on pages 49 to 74 form an integral part of these financial statements.

	Notes	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
Surplus on continuing operations after depreciation of assets at valuation, and tax		18.8	37.6
New expendable endowments	12	0.1	0.0
Total recognised gains relating to the year		18.9	37.6

The accounting policies on pages 40 to 43 and the notes on pages 49 to 74 form an integral part of these financial statements.

	Note	Consolidated		University	
		As At 31 July 2013 £m	As At 31 July 2012 £m	As At 31 July 2013 £m	As At 31 July 2012 £m
Fixed Assets					
Tangible assets	10	154.4	163.5	152.0	161.0
Investments	11	0.0	0.0	3.5	1.0
Total Fixed Assets		154.4	163.5	155.5	162.0
Endowment Assets					
	12	0.6	0.5	0.6	0.5
Current Assets					
Stocks of finished goods		4.2	4.6	4.2	4.6
Debtors – due within one year	13	104.2	39.9	89.5	20.8
– due after one year	13	0.0	0.0	62.9	62.9
Gifts and term deposits	14	165.2	155.4	165.2	155.4
Cash at bank and in hand		162.4	151.2	158.5	146.0
Total Current Assets		436.0	351.1	480.3	389.7
Less Creditors : amounts falling due within one year	15	179.3	114.0	224.9	153.4
Net Current Assets		256.7	237.1	255.4	236.3
Total Assets Less Current Liabilities		411.7	401.1	411.5	398.8
Less Creditors : amounts falling due after more than one year	16	62.1	62.3	60.5	60.5
Less provisions for liabilities	17	0.0	3.5	0.0	3.5
Total Net Assets		349.6	335.3	351.0	334.8

	Note	Consolidated		University	
		As At 31 July 2013 £m	As At 31 July 2012 £m	As At 31 July 2013 £m	As At 31 July 2012 £m
Deferred Capital Grants	18	77.4	82.0	77.4	82.0
Expendable Endowments	19	0.6	0.5	0.6	0.5
Reserves					
Revaluation reserve	20	1.6	2.5	1.6	2.5
General funds	20	270.0	250.3	271.4	249.8
Total Reserves		271.6	252.8	273.0	252.3
Total Funds		349.6	335.3	351.0	334.8

The accounting policies on pages 40 to 43 and the notes on pages 49 to 74 form an integral part of these financial statements, which were approved by Council on 26 November 2013 and signed on its behalf by:

The financial statements on pages 44 to 74 were approved by Council on 26 November 2013 and signed on its behalf by:

D M C E STEEN
Treasurer

M S HEDGES
Finance Director

M G BEAN
Vice-Chancellor

	Notes	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
Net cash inflow from operating activities	21	16.5	32.6
Return on investment and servicing of finance			
Interest received		4.5	5.1
Interest paid		(0.4)	(0.6)
Net cash inflow from returns on investment and servicing of finance		4.1	4.5
Tax paid	9	0.0	(0.3)
Capital expenditure			
Payments to acquire tangible assets		(1.0)	(1.2)
Deferred capital grants received		0.9	1.1
Net cash outflow from capital expenditure		(0.1)	(0.1)
Cash inflow before management of liquid resources		20.5	36.7
Management of liquid resources			
Cash transferred (to) / from term deposits or gilts		(9.1)	38.5
Financing			
Loan repayment in the year		(0.2)	(0.1)
Increase in cash in the year	22,23	11.2	75.1

The accounting policies on pages 40 to 43 and the notes on pages 49 to 74 form an integral part of these financial statements.

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
1 Funding Body Grants		
Recurrent grants		
Higher Education Funding Council for England (HEFCE)	154.8	185.8
Scottish Funding Council (SFC)	20.8	20.8
Higher Education Funding Council for Wales (HEFCW)	9.6	8.0
National College for Teaching and Leadership (NCTL)	0.7	2.7
Department of Employment and Learning (Northern Ireland) (DELNI)	0.1	0.1
Total Recurrent grants	186.0	217.4
Specific grants		
Higher Education Funding Council for England (HEFCE)	3.8	7.0
Scottish Funding Council	1.0	0.8
Higher Education Funding Council for Wales	1.9	2.0
Total Specific grants	6.7	9.8
Deferred capital grants released in year – see Note 18		
Higher Education Funding Council for England (HEFCE)		
Buildings	4.9	4.4
Equipment	0.5	0.8
Scottish Funding Council		
Buildings	0.0	0.5
Total Deferred capital grants released in year	5.4	5.7
Total Funding Body Grants	198.1	232.9

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
2 Tuition Fees and Education Contracts		
Student fees – United Kingdom		
England	159.0	127.8
Northern Ireland	3.6	3.5
Scotland	12.0	11.4
Wales	6.9	6.4
Research Degrees	2.5	2.6
Total Student Fees – United Kingdom	184.0	151.7
Student Fees - Overseas	21.4	21.1
Research training support grants	1.1	1.2
Total Tuition Fees and Education Contracts	206.5	174.0

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
3 Research Grants and Contracts		
Research Councils	6.7	6.9
Other sources, including industrial companies	8.0	6.9
Total Research Grants and Contracts	14.7	13.8

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
4 Other Income		
Other grants and contracts	12.3	14.8
Royalties received	0.2	0.3
External computer services	0.1	0.1
Sub-tenants' rental and services	0.2	0.1
Validation fees	2.9	3.7
Other income	8.8	9.3
Total Other Income	24.5	28.3

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
5 Endowment and Investment Income		
Interest on student loans	0.6	0.6
Interest receivable on bank deposits and invested funds	3.1	4.0
Total Endowment and Investment Income	3.7	4.6

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
6 Staff Costs		
Salaries and other payments to employees	227.7	226.8
Social security costs	15.8	15.6
Pension costs - see Note 28	31.4	28.8
Total Staff Costs	274.9	271.2
Staff costs by category		
Full-time staff categories	201.9	200.9
Associate lecturers, residential school staff and examination marking fees	61.0	59.1
Other staff costs, including casual staff	8.0	6.1
Early retirement and voluntary severance	4.0	5.1
Total Staff Costs	274.9	271.2

Average staff numbers (including higher paid staff)

Full-time and part-time staff at Milton Keynes, Wellingborough, national and regional centres	4,589	4,643
Associate lecturers and residential school staff	5,471	5,898
	10,060	10,541

6 Staff Costs (continued)

Remuneration of Higher Paid Employees

The emoluments of Mr M G Bean, the Vice-Chancellor, included in the above costs are £351,000 (year ended 31 July 2012, £316,000). In October 2010, at a time of great uncertainty over the future funding of the University, the Vice-Chancellor waived 10% of his total salary; in October 2012, with the University well prepared for the new funding environment and student recruitment in line with expectations, his salary was restored to the full rate. The University's pension contributions to the Universities Superannuation Scheme (USS) in respect of the Vice-Chancellor are paid at the same rates as for other academic staff and amounted to £56,000 (year ended 31 July 2012, £51,000). The current year pension contributions included £8,000 in respect of the period during which part of his salary was temporarily reduced in accordance with the USS rules. The aggregate of these sums is £407,000 (year ended 31 July 2012, £367,000).

Compensation for loss of office paid to UK based employees earning in excess of £100,000 and funded from general income was £Nil (year ended 31 July 2012, £77,000).

The remuneration of other higher paid employees, excluding the University's pension contributions, was:

	Staff Numbers	
	31 July 2013	31 July 2012
£100,000 - £109,999	8	6
£110,000 - £119,999	3	6
£120,000 - £129,999	2	0
£130,000 - £139,999	0	2
£140,000 - £149,999	4	1
£150,000 - £159,999	1	0
£160,000 - £169,999	1	0
£170,000 - £179,999	0	1
	19	16

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
7 Other Operating Expenses		
Consumables and staff support	54.2	46.8
Student publications and recruitment	19.6	20.7
Teaching materials and residential schools	15.3	15.3
Repairs, general maintenance and equipment	12.4	12.5
Financial assistance and allowances to students	6.9	9.8
Audio visual production	6.4	5.9
Rents and rates	6.0	6.4
Books and periodicals	3.6	3.5
Heat, light, water and power	3.2	2.5
Backdated Value Added Tax charge	2.8	0.0
Grants to Open University Students' Association	0.8	0.8
Auditors' remuneration - Group audit fees	0.1	0.1
Other expenses	12.9	9.0
Total Other Operating Expenses	144.2	133.3

Included in the above are audit fees in respect of the University only of £0.10 million (year ended 31 July 2012, £0.10 million) and its subsidiaries of an aggregate of £0.03 million (year ended 31 July 2012, £0.02 million). Fees paid to the auditors for non-audit services totalled £Nil (year ended 31 July 2012, £Nil).

The total expenses paid to or on behalf of the members of Council in the year was £14,000 (year ended 31 July 2012, £18,000). This represents travel and subsistence expenses incurred in attending Council meetings in their official capacity and reflects the UK-wide distribution of the University's activities and distribution of its Council members. No payments or other benefits for being a member of Council were paid to, or waived by, Council members. Ten members of staff served on Council; the expenses paid to these staff specifically for serving on Council are included in the figure above. No other supplementary payment was made to these staff in their capacity as members of Council.

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
8 Interest Payable and Other Finance Costs		
On bank loans, overdrafts and other loans:		
Repayable wholly or partly in more than 5 years	0.4	0.6
Impairment on deposits	(0.8)	0.0
Total Interest Payable and Other Finance Costs	(0.4)	0.6

The University had in place two two-year fixed term deposits in UK subsidiaries of Icelandic banks that were put into administration in October 2008, one of £5.0 million placed in October 2006 and the other of £1.5 million placed in March 2007. The impairment provisions against the two deposits in administration have been reviewed in light of the latest guidelines from the administrators regarding the stream of repayments and final settlement. The level of provisions have been reduced, resulting in a write back of £0.8 million in the year. The principal amounts outstanding have been reduced by distributions received from the administrators totalling £6.3 million, and by the impairment, and are included in Note 14.

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
9 Taxation		
Foreign taxes	0.0	0.3
Total Taxation	0.0	0.3

As an exempt charity the University is potentially exempt from taxation in respect of income or capital gains in the United Kingdom.

The foreign tax is corporation tax in respect of the University's operations overseas, and withholding tax on royalty income received by Open University Worldwide Limited.

10 Tangible Assets : Consolidated

	Land and Buildings £m	Equipment £m	Total £m
Cost and valuation			
At 1 August 2012	240.2	17.9	258.1
Additions	0.0	0.9	0.9
Disposals	0.0	(1.4)	(1.4)
At 31 July 2013	240.2	17.4	257.6
Accumulated Depreciation			
At 1 August 2012	77.9	16.7	94.6
Charge for the year	9.0	1.0	10.0
Disposals	0.0	(1.4)	(1.4)
At 31 July 2013	86.9	16.3	103.2
Net book amount			
At 31 July 2013	153.3	1.1	154.4
At 31 July 2012	162.3	1.2	163.5
Financed by capital grants – see Note 18	76.3	1.1	77.4
Financed from other sources	77.0	0.0	77.0
Net book amount at 31 July 2013	153.3	1.1	154.4

If the land and buildings held at 31 July 1998 had not been revalued, the total value of land and buildings, including buildings in the course of construction, would have been included at the following amounts:

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
Cost	234.5	234.5
Aggregate depreciation	82.5	74.5
Net book amount	152.0	160.0

	Land and Buildings £m	Equipment £m	Total £m
10 Tangible Assets : University			
Cost and valuation			
At 1 August 2012	235.0	17.9	252.9
Additions	0.0	0.9	0.9
Disposals	0.0	(1.4)	(1.4)
At 31 July 2013	235.0	17.4	252.4
Accumulated Depreciation			
At 1 August 2012	75.2	16.7	91.9
Charge for the year	8.9	1.0	9.9
Disposals	0.0	(1.4)	(1.4)
At 31 July 2013	84.1	16.3	100.4
Net book amount			
At 31 July 2013	150.9	1.1	152.0
At 31 July 2012	159.8	1.2	161.0
Financed by capital grants – see Note 18	76.3	1.1	77.4
Financed from other sources	74.6	0.0	74.6
Net book amount at 31 July 2013	150.9	1.1	152.0

The unamortised value of HEFCE capital grants amounted to £80.3 million (31 July 2012, £89.1 million). In the event that the related assets were either to be sold or ceased to be used for the provision of publically funded higher education, the University would either have to surrender the proceeds to HEFCE or use them in accordance with the Financial Memorandum with HEFCE.

	As At 31 July 2013 £m	As At 31 July 2012 £m
11 Investments : University		
Ordinary shares in wholly owned subsidiary companies		
FutureLearn Limited	2.5	0.0
Open University Student Budget Accounts Limited	0.5	0.5
Open University Worldwide Limited	0.3	0.3
Total ordinary shares in wholly owned subsidiary companies	3.3	0.8
Long term loans		
Open University Worldwide Limited	0.2	0.2
Total long term loans	0.2	0.2
Total Investments	3.5	1.0

FutureLearn Limited is registered in England and Wales and was established to provide a multi-institutional platform for free, massive open online courses.

Open University Student Budget Accounts Limited is registered in England and Wales and was established to provide students with a deferred payment facility. Around 10% of the students use this facility. The company operates under the Consumer Credit Act.

Open University Worldwide Limited is registered in England and Wales and is engaged in the commercial exploitation of the University's intellectual property assets through collaboration with partners overseas or direct sales of course materials. The company is also engaged in other trading activities and is partly financed by a long-term loan that carries interest at a fixed rate of 10% per annum.

The carrying value of the investments is supported by the subsidiaries' net assets and/or business plans.

Open University Business School Limited and Bookhire Limited are registered in England and Wales and are dormant.

11 Investments (continued)

Connected Charitable Entities

The University has links with three exempt charities that fall within paragraph 28 of Schedule 3 of the Charities Act 2011. All three are 100% owned subsidiaries of the University. Bookhire Limited and Open University Enterprises Limited are dormant companies.

OU Properties (Bristol) Limited does not have share capital or loans disclosed above, but its results, assets and liabilities are included in the consolidated financial statements. The Company is registered in England and Wales and owns a specific office building, which is leased to the University. Its charitable purpose is the advancement of education by the provision of assistance and benefit for the educational purposes of The Open University. It is financed through a specific bank facility.

OU Properties (Bristol) Limited - Reserves	£m
At 1 August 2012	0.5
Income	0.3
Expenditure	(0.2)
At 31 July 2013	0.6

12 Endowment Assets : Consolidated and University

	As At 31 July 2013 £m	As At 31 July 2012 £m
Balance at 1 August	0.5	0.5
Additions	0.1	0.0
Balance at 31 July	0.6	0.5
Represented by:		
Cash at bank held for endowment funds	0.6	0.5
Total Endowment Assets	0.6	0.5

	Consolidated		University	
	As At 31 July 2013 £m	As At 31 July 2012 £m	As At 31 July 2013 £m	As At 31 July 2012 £m
13 Debtors				
Amounts falling due within one year				
Student Loans Company	16.6	0.0	16.6	0.0
Students' loan accounts with Open University Student Budget Accounts Limited	14.7	21.7	0.0	0.0
Fee debtors	1.4	0.5	1.4	0.5
Higher Education Funding Council for England	3.4	0.0	3.4	0.0
Amounts due from subsidiaries	0.0	0.0	1.7	4.7
Value Added Tax refund and interest	52.7	0.0	52.7	0.0
Other debtors	11.2	12.4	9.6	10.5
Total debtors falling due within one year	100.0	34.6	85.4	15.7
Prepayments and accrued income	4.2	5.3	4.1	5.1
Total due within one year	104.2	39.9	89.5	20.8
Amounts falling due after one year	0.0	0.0	62.9	62.9

The Student Loans Company pays student's loans for their fees directly to the University in three instalments; this form of assistance was not available to Open University students prior to 2012/13. Students' loan accounts represent amounts due from students paying instalments under credit terms with The Open University's subsidiary company, Open University Student Budget Accounts Limited. Amounts due from the Higher Education Funding Council for England (HEFCE) represent expected adjustments to the teaching grant that will not be confirmed until 2014.

The University finances Open University Student Budget Accounts Limited and Open University Worldwide Limited, through long-term loans that are due for repayment or review in 2016. As at the 31 July 2013, the former subsidiary had an outstanding loan amount of £60.0 million at an interest rate equal to base rate (31 July 2012, £60.0 million). As at 31 July 2013, the latter subsidiary has an outstanding loan amount of £2.9 million at an interest rate equal to 1% over base rate (31 July 2012, £2.9 million). Under the loan agreement between the University and each subsidiary, the subsidiaries are required to lend back to the University at the same interest rate any surplus funds, as disclosed in Note 15.

The Value Added Tax refund represents the amount due following a ruling in the University's favour by the First-tier Tribunal that was paid by HM Revenue & Customs to the supplier of the services in October 2013, along with the interest due, and which is due to be paid to the University before the end of December 2013. Since an appeal has been lodged there is uncertainty as to whether the refund will be retained and a liability has therefore also been included in Note 15. The case is referred to in Note 24 on page 68.

There are no material debtors and prepayments denominated in currencies other than sterling.

	As At 31 July 2013 £m	As At 31 July 2012 £m
14 Gilts and Term Deposits : Consolidated and University		
UK gilt edged stock	108.2	120.0
Fixed term deposits maturing in one year or less	57.0	35.4
Total Gilts and Term Deposits	165.2	155.4

The University holds tradable Treasury gilts with a redemption date of less than five years. At 31 July 2013 the weighted average redemption yield was 0.99% (year ended 31 July 2012, 1.52%) and the weighted average period to maturity was 684 days (year ended 31 July 2012, 812 days).

Fixed term deposits with more than 24 hours maturity at the balance sheet date are held with banks and building societies operating in the London market and licensed by the Financial Services Authority. The interest rates for these deposits are fixed for the duration of the deposit at time of placement. At 31 July 2013 the weighted average interest rate of these fixed rate deposits was 0.74% per annum (31 July 2012, 1.48% per annum) and the remaining weighted average period for which the interest rate is fixed on these deposits was 71 days (31 July 2012, 63 days). The fair value of these deposits and gilts was not materially different from the book value.

The total sum of £57.0 million includes £0.6 million in respect of expected future repayments from the administrators of the UK subsidiaries of Icelandic banks, as referred to in Note 8.

The deposits shown in this note exclude accrued interest, which is included in prepayments and accrued income in Note 13.

	Consolidated		University	
	As At	As At	As At	As At
	31 July 2013	31 July 2012	31 July 2013	31 July 2012
	£m	£m	£m	£m
15 Creditors				
Amounts falling due within one year				
Student fee income in advance	24.5	27.2	24.5	27.2
Student fee income deferred	48.6	46.0	48.3	45.9
Grants and other contracts in advance	10.8	10.5	10.8	10.0
Student Loans Company	4.4	0.0	4.4	0.0
Trade Creditors	7.7	7.6	5.7	7.4
Other creditors and accruals	30.6	22.7	37.0	27.6
Value Added Tax refund and interest	52.7	0.0	52.7	0.0
Amounts due to subsidiaries	0.0	0.0	41.5	35.3
Total amounts falling due within one year	179.3	114.0	224.9	153.4

Amounts due to the Student Loans Company represent either cash received in error or where there is uncertainty as to whether the University will be able to retain the payment. As stated in note 13, these payments were not available in respect of Open University students prior to 2012/13.

A provision for fee debts of £7.3 million (31 July 2012, £5.5 million) in respect of student loans in the accounts of Open University Student Budget Accounts Limited is included in other creditors and accruals in the University's balance sheet, as the University bears the ultimate liability for the company's bad debts. Debtors in the consolidated balance sheet are shown net of the provision for bad debts.

There is uncertainty as to whether the Value Added Tax refund shown as a debtor in Note 13 will be retained and a liability has therefore been included for the full amount. The case is referred to in Note 24 on page 68.

Amounts due to subsidiaries includes surplus funds lent by the subsidiaries to the University under the terms of the loan agreements referred to in Note 13.

There are no material creditors denominated in currencies other than sterling.

	Consolidated		University	
	As At 31 July 2013 £m	As At 31 July 2012 £m	As At 31 July 2013 £m	As At 31 July 2012 £m

16 Creditors

Amounts falling due after more than one year

Long-term loans	61.6	61.8	60.0	60.0
Salix revolving green fund	0.5	0.5	0.5	0.5
Total amounts falling due after more than one year	62.1	62.3	60.5	60.5

The Group has two long-term loan facilities.

A bank loan to the University of £60.0 million (31 July 2012, £60.0 million). This loan is secured on a part of the University's Walton Hall campus, denominated in sterling and repayable in October 2033. The interest margin over the London Inter-Bank Offered Rate is fixed over the life of the loan. At 31 July 2013 the interest rate on this loan was 0.7% per annum.

A bank loan to OU Properties (Bristol) Limited of £1.8 million, including £0.2 million due within one year and included in other creditors and accruals in Note 15 (31 July 2012, £1.9 million, including £0.1 million due within one year) is secured on a single office building, denominated in sterling and repayable in 80 quarterly instalments commencing on 1 October 2005 and ending on 1 July 2025. The rate of interest is fixed at a rate above the lender's base rate. At 31 July 2013 the interest rate on this loan was 0.7% per annum.

The Salix revolving green fund is a HEFCE backed fund to encourage investment in energy saving projects in the Higher Education sector. Funds will be repaid to Salix at the point when there are no more suitable eligible projects in which to invest.

	As At 31 July 2013 £m	As At 31 July 2012 £m
17 Provisions for Liabilities : Consolidated and University		
<hr/>		
Restructuring		
<hr/>		
Balance at 1 August	3.5	0.0
(Released) / charged to Income and Expenditure Account	(0.9)	3.5
Utilised in year	(2.6)	0.0
<hr/>		
Balance at 31 July	0.0	3.5
<hr/>		

The restructuring provision relates to the costs of restructuring the University's operations in the UK and overseas. The cost of restructuring was estimated on the basis of expected costs that would be incurred by 31 July 2013.

	Funding Bodies £m	Other £m	Total £m
18 Deferred Capital Grants: Consolidated and University			
At 1 August 2012			
Buildings	81.1	0.1	81.2
Equipment	0.6	0.2	0.8
Total	81.7	0.3	82.0
Cash Receivable			
Equipment	0.9	0.0	0.9
Total	0.9	0.0	0.9
Released to Income and Expenditure			
Buildings	(4.9)	0.0	(4.9)
Equipment	(0.5)	(0.1)	(0.6)
Total	(5.4)	(0.1)	(5.5)
At 31 July 2013			
Buildings	76.2	0.1	76.3
Equipment	1.0	0.1	1.1
Total – see Note 10	77.2	0.2	77.4

	Restricted Expendable £m	2013 Total £m	2012 Total £m
19 Expendable Endowments : Consolidated and University			
Balance at 1 August			
Capital	0.5	0.5	0.5
Accumulated income	0.0	0.0	0.0
Total balance at 1 August	0.5	0.5	0.5
Additions	0.1	0.1	0.0
Balance at 31 July	0.6	0.6	0.5
Balance at 31 July represented by:			
Capital	0.6	0.6	0.5
Total	0.6	0.6	0.5

	Consolidated £m	University £m
20 Reserves		
Revaluation reserve		
At 1 August 2012	2.5	2.5
Transfer to general funds in respect of contributions to depreciation released in the year	(0.9)	(0.9)
At 31 July 2013	1.6	1.6
General funds		
At 1 August 2012	250.3	249.8
Surplus for the year	18.8	20.7
Transfers from revaluation reserve	0.9	0.9
At 31 July 2013	270.0	271.4

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
21 Reconciliation of Surplus Before Tax to Net Cash Inflow From Operating Activities		
Surplus for the year before tax and after exceptional item	18.8	37.9
Depreciation	10.0	10.6
Deferred capital grant released to income	(5.5)	(5.8)
Endowment and investment income	(3.7)	(4.6)
Interest payable and other financial costs	(0.4)	0.6
Decrease / (Increase) in stock	0.4	(0.3)
(Increase) in debtors	(64.8)	(0.2)
Increase / (Decrease) in creditors	65.2	(9.1)
(Decrease) / Increase in provisions	(3.5)	3.5
Net Cash Inflow from Operating Activities	16.5	32.6

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
22 Reconciliation to Net Funds		
Increase in cash in the year	11.2	75.1
Movement in deposits	9.8	(39.1)
Movement in endowments	0.1	0.0
Movement in bank debt	0.2	0.1
Change in net funds	21.3	36.1
Net funds at 1 August	245.3	209.2
Net Funds at 31 July	266.6	245.3

	At 1 August 2012 £m	Cash Flows £m	Non cash movements £m	At 31 July 2013 £m
Cash at bank and in hand	151.2	11.2	0.0	162.4
Endowment assets	0.5	0.1	0.0	0.6
Fixed term deposits	155.4	9.1	0.7	165.2
Loans	(61.8)	0.2	0.0	(61.6)
Total	245.3	20.6	0.7	266.6

24 Contingencies

Following the decision of the House of Lords in the Conde Nast/Fleming case, and in common with many other organisations, a claim was submitted on behalf of the University for the repayment of VAT incurred over the period 1973 to 1994, along with associated interest. In July 2011, Her Majesty's Revenue and Customs agreed the claim for the period 1973 to 1974. The amount of £0.7 million was received in October 2011 and was treated as an exceptional item in 2010/11. In June 2013 the First Tier Tribunal found in favour of the University in respect of the remaining period at issue, 1978 to 1994. The VAT refund of £21.0 million along with related interest calculated on a simple basis of £31.7 million was paid by HM Revenue & Customs to the supplier in October 2013 and is due to be paid to the University before the end of December 2013; it is therefore included in debtors in Note 13. However, HMRC has lodged an appeal with the Upper Tribunal and the University considers that there are too many uncertainties for these amounts to be recognised as income; an equivalent amount is therefore included in creditors in Note 15. The University will also lodge an appeal for interest to be paid on a compound basis rather than a simple basis.

25 Commitments

Leasehold obligations

During the year ended 31 July 2013 the Group paid £2.7 million (year ended 31 July 2012, £2.9 million) in respect of operating leases for long-leasehold properties.

The Group has obligations for annual payments under non-cancellable operating leases in respect of long-leasehold properties as follows:

	As At 31 July 2013 £m	As At 31 July 2012 £m
Annual commitments under operating leases		
Expiring:		
within 1 year	0.3	0.3
between 2 and 5 years	1.1	0.8
over 5 years	1.3	1.8
Total Commitments	2.7	2.9

A number of the property leases are subject to periodic rent reviews.

26 Amounts Disbursed as Agent

The Funding Council and National College for Teaching and Leadership (NCTL) grants and bursaries set out below are available solely for students: the University acts only as paying agent. The grants and bursaries and related disbursements are therefore excluded from the Income and Expenditure Account; the balances carried forward are included in both current assets and in creditors falling due within one year and so there is no effect on net current assets. The separate HEFCE, SFC, HEFCW and NCTL grants for the costs of administering the above items are included in the Income and Expenditure Account.

	Year Ended 31 July 2013 £m	Year Ended 31 July 2012 £m
HEFCE Access for Learning		
Balance brought forward	0.5	0.0
Funding Body Grants	5.3	6.8
Disbursed to Students	(5.5)	(6.3)
Balance carried forward	0.3	0.5
SFC Access Funds		
Balance brought forward	0.0	0.2
Funding Body Grants	3.3	0.0
Disbursed to Students	(3.2)	(0.2)
Balance carried forward	0.1	0.0
HEFCW Access Funds		
Balance brought forward	0.0	0.1
Funding Body Grants	0.1	0.1
Disbursed to Students	(0.1)	(0.2)
Balance carried forward	0.0	0.0
NCTL Training Bursaries		
Balance brought forward	(0.2)	0.2
NCTL Grants	2.5	0.9
Disbursed to Students	(0.9)	(1.3)
Balance carried forward	1.4	(0.2)

27 Related Party Transactions

Due to the nature of the University's operations and the composition of the Council (being drawn from both public and private sector organisations) it is inevitable that transactions will take place with organisations in which a member of Council may have an interest. All transactions in which a member of Council may have an interest are conducted at arm's length and in accordance with the University's financial regulations and normal procurement procedures.

The Standing Orders of the University's Council specify that one member shall be drawn from the Open University Student's Association (OUSA), a charity independent from the University that supports the University's students, in addition to the President of OUSA. The University provides funding to OUSA, which is shown in Note 7 on page 54.

No other material transactions have taken place.

28 Pension Schemes

The University participates in the defined benefit scheme, the Universities Superannuation Scheme (USS), a defined benefit scheme which is contracted out of the State Second Pension (S2P). The assets of the scheme are held in a separate fund administered by the trustee, Universities Superannuation Scheme Limited. A small number of employees are members of defined contribution schemes.

Defined Contribution Schemes

A small number of employees are members of the Federated Superannuation System for Universities (FSSU), which is administered by trustees and has assets independent of the University.

A small number of employees in the Republic of Ireland are members of The Open University Retirement Solution Plan. It is established under irrevocable trusts, of which the University is a co-trustee.

A small number of overseas based employees are members of defined contribution schemes in the countries in which they are employed.

Following the implementation of the auto-enrolment pension scheme, a small number of employees are members of the National Employment Savings Trust (NEST).

The total pension cost for all these defined contribution schemes was £0.1 million (year ended 31 July 2012, £0.1 million).

Defined Benefit Scheme

Universities Superannuation Scheme

The University participates in the Universities Superannuation Scheme (USS), a defined benefit scheme which is externally funded and contracted out of the State Second Pension (S2P). The assets of the scheme are held in a separate fund administered by the trustee, Universities Superannuation Scheme Limited. The appointment of directors to the board of the trustee is determined by the Company's Articles of Association. Four of the directors are appointed by Universities UK; three are appointed by the University and College Union, of whom at least one must be a USS pensioner member; and a minimum of three and a maximum of five are independent directors appointed by the board. Under the scheme trust deed and rules, the employer contribution rate is determined by the trustee, acting on actuarial advice.

28 Pension Schemes (continued)

The University is unable to identify its share of the underlying assets and liabilities of the scheme on a consistent and reasonable basis and therefore, as required by FRS 17, *Retirement Benefits*, accounts for the scheme as if it were a defined contribution scheme. As a result, the amount charged to the expenditure account represents the contributions payable to the scheme in respect of the accounting period.

The latest triennial actuarial valuation of the scheme was at 31 March 2011. This was the second valuation for USS under the new scheme-specific funding regime introduced by the Pensions Act 2004, which requires schemes to adopt a statutory funding objective, which is to have sufficient and appropriate assets to cover their technical provisions. The actuary also carries out regular reviews of the funding levels. In particular, he carries out a review of the funding level each year between triennial valuations and details of the estimate of the funding level at 31 March 2013 are included in this note.

The triennial valuation was carried out using the projected unit method. The assumptions which have the most significant effect on the result of the valuation are those relating to the rate of return on investments (i.e. the valuation rate of interest), the rates of increase in salary and pensions and the assumed rates of mortality. In relation to the past service liabilities the financial assumptions were derived from market yields prevailing at the valuation date. An "inflation risk premium" adjustment was also included by deducting 0.3% from the market-implied inflation on account of the historically high level of inflation implied by government bonds (particularly when compared to the Bank of England's target of 2% for CPI which corresponds broadly to 2.75% for RPI per annum).

To calculate the technical provisions, it was assumed that the valuation rate of interest would be 6.1% per annum, salary increases would be 4.4% per annum (with short-term general pay growth at 3.65% per annum and an additional allowance for increases in salaries due to age and promotion reflecting historical experience, with a further cautionary reserve on top for past service liabilities), and pensions would increase by 3.4% per annum for three years following valuation then 2.6% per annum thereafter.

Standard mortality tables were used as follows:

Male members' mortality	S1NA ("light") YoB tables – no age rating
Female members' mortality	S1NA ("light") YoB tables – rated down one year

Use of these mortality tables reasonably reflects the actual USS experience but also provides an element of conservatism to allow for further improvements in mortality rates. The assumed life expectations on retirement at age 65 are:

Males (females) currently aged 65	23.7 (25.6) years
Males (females) currently aged 45	25.5 (27.6) years

At the valuation date, the value of the assets of the scheme was £32,433.5 million and the value of the scheme's technical provisions was £35,343.7 million indicating a deficit of £2,910.2 million. The assets therefore were sufficient to cover 92% of the benefits which had accrued to members after allowing for expected future increases in earnings.

28 Pension Schemes (continued)

As part of this valuation, the trustees have determined, after consultation with the employers, a recovery plan to pay off the shortfall by 31 March 2021. The next formal triennial actuarial valuation is at 31 March 2014. If experience up to that date is consistent with the assumptions made for this current actuarial valuation and contributions are paid at the determined rates or amounts, the shortfall at 31 March 2014 is estimated to be £2.2 billion, equivalent to a funding level of 95%. The contribution rate will be reviewed as part of each valuation and may be reviewed more frequently.

The actuary also valued the scheme on a number of other bases as at the valuation date. On the scheme's historic gilts basis, using a valuation rate of interest in respect of past service liabilities of 4.4% per annum (the expected return on gilts) the funding level was approximately 68%. Under the Pension Protection Fund regulations introduced by the Pensions Act 2004 it was 93% funded; on a buy-out basis (i.e. assuming the Scheme had discontinued on the valuation date) the assets would have been approximately 57% of the amount necessary to secure all the USS benefits with an insurance company; and, using the FRS 17 formula as if USS was a single employer scheme, using a AA bond discount rate of 5.5% per annum based on spot yields, the actuary estimated that the funding level at 31 March 2011 was 82%.

The technical provisions relate essentially to the past service liabilities and funding levels, but it is also necessary to assess the ongoing cost of newly accruing benefits. The cost of future accrual was calculated using the same assumptions as those used to calculate the technical provisions but the allowance for promotional salary increases was not as high. Analysis has shown very variable levels of growth over and above general pay increases in recent years, and the salary growth assumption built into the cost of future accrual is based on more stable, historic, salary experience. However, when calculating the past service liabilities of the scheme, a cautionary reserve has been included in addition, on account of the variability mentioned above.

At the valuation date the Scheme was still a full Final Salary Scheme for future accruals and the prevailing employer contribution rate was 16%. Following UK Government legislation, from 2011 statutory pension increases or revaluations are based on the Consumer Prices Index measure of price inflation. Historically these increases had been based on the Retail Prices Index measure of price inflation.

Since 31 March 2011 there have been changes to the benefits provided by the scheme although these became effective from October 2011. These include:

New entrants	Other than in specific, limited circumstances, new entrants are now provided benefits on Career Revalued Benefits rather than a Final Salary basis.
Normal pension age	The normal pension age was increased for future service and new entrants, to age 65.
Flexible retirement	Flexible retirement options were introduced.
Member contributions increased	Contributions were uplifted to 7.5% p.a. and 6.5% p.a. for Final Salary Section members and Career Revalued Benefits Section respectively.
Cost sharing	If the total contribution level exceeds 23.5% of salaries per annum, the employers will pay 65% of the excess over 23.5% and members would pay the remaining 35% to the fund as additional contributions.
Pension increase cap	For service derived after 30 September 2011, USS will match increases in official pensions for the first 5%. If official pensions increase more than 5% then USS will pay half of the difference up to a maximum increase of 10%.

28 Pension Schemes (continued)

The actuary has estimated that the funding level as at 31 March 2013 under the scheme specific funding regime had fallen from 92% to 77%. This estimate is based on the results from the valuation at 31 March 2011, allowing primarily for investment returns and changes to market conditions. These are cited as the two most significant factors affecting the funding positions which have been taken into account for the 31 March 2013 estimation. On the FRS 17 basis, using an AA bond discount rate of 4.2% based on spot yields, the actuary estimated that the funding level at 31 March 2013 was 68%. An estimate of the funding level measured on a historic gilts basis at that date was approximately 56%.

Surpluses or deficits which arise at future valuations may impact on the University's future contribution commitment. A deficit may require additional funding in the form of higher contribution requirements, where a surplus could, perhaps, be used to similarly reduce contribution requirements.

The sensitivities regarding the principal assumptions used to measure the scheme liabilities on a technical provisions basis as at the date of the last triennial valuation are set out below:

Assumption	Change in Assumption	Impact on scheme liabilities
Investment return	Decrease by 0.25%	Increase by £1.6 billion
The gap between Retail Price Index and Consumer Price Index	Decrease by 0.25%	Increase by £1 billion
Rate of salary growth	Increase by 0.25%	Increase by £0.6 billion
Members live longer than assumed	1 year longer	Increase by 0.8 billion
Equity markets in isolation	Fall by 25%	Increase by £4.6 billion

USS is a "last man standing" scheme so that in the event of the insolvency of any of the participating employers in USS, the amount of any pension funding shortfall (which cannot otherwise be recovered) in respect of that employer will be spread across the remaining participant employers and reflected in the next actuarial valuation of the scheme.

The trustee believes that, over the long-term, equity investment and investment in selected alternative asset classes will provide superior returns to other investment classes. The management structure and targets set are designed to give the fund a major exposure to equities through portfolios that are diversified both geographically and by sector. The trustee recognises that it would be possible to select investments producing income flows broadly similar to the estimated liability cash flows. However, in order to meet the long-term funding objective within a level of contributions that it considers the employers would be willing to make, the trustee has agreed to take on a degree of investment risk relative to the liabilities. This taking of investment risk seeks to target a greater return than the matching assets would provide whilst maintaining a prudent approach to meeting the fund's liabilities. Before deciding to take investment risk relative to the liabilities, the trustee receives advice from its internal investment team, its investment consultant and the scheme actuary, and considers the views of the employers.

28 Pension Schemes (continued)

The positive cash flow of the scheme means that it is not necessary to realise investments to meet liabilities. The trustee believes that this, together with the ongoing flow of new entrants into the scheme and the strength of covenant of the employers, enables it to take a long-term view of its investments. Short-term volatility of returns can be tolerated and need not feed through directly to the contribution rate. However, the trustee is mindful of the difficult economic climate that exists for defined benefits pension schemes currently, and the need to be clear about the responses that are available should the deficits persist and a revised recovery plan become necessary following the next triennial actuarial valuation of the scheme as at March 2014. The trustee is making preparation ahead of the next valuation to compile a formal financial management plan, which will bring together the various funding strands of covenant strength, investment strategy and funding assumptions, in line with the latest guidance from the Pensions Regulator.

The total pension cost for the University was £31.4 million (year ended 31 July 2012, £28.8 million). This includes £2.5 million outstanding contributions as at 31 July 2013 (year ended 31 July 2012, £2.2 million). Of the total pension cost, £2.9 million (year ended 31 July 2012, £1.5 million) related to costs in respect of early retirement.

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